Evaluation of 2018 Erie Summer Jobs and More Program

Submitted to: Georgia Del Freo Vice President/Operations Greater Erie Community Action Committee (GECAC) 18 West Ninth Street Erie, PA 16501 Ph: 814/459-4581 ext. 402 - Fax: 814/456-0161 Email: gdelfreo@gecac.org - www.gecac.org

> Submitted by: KeyStone Research Corporation 3823 West 12th Street Erie, Pennsylvania 16505-3301 Ph: 814/836-9295 - Fax: 814/836-9615 Email: info@ksrc.biz - www.ksrc.biz

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I.0 Project Background

Erie Summer Jobs and More (JAM) program is a collaborative effort between Erie County, Erie County Gaming and Revenue Authority (ECGRA), the Erie Community Foundation (ECF), and other supportive individuals and organizations that have recognized the need to address employability issues for our disconnected youth population aged 16-21 years. The program provides job readiness training, career exploration, and employment opportunities for a disconnected youth population living in Erie County. To be eligible to participate in the program youth must:

- Demonstrate financial need with family income at or above 250% of federal poverty guideline
- Be 16-21 years old
- Reside in Erie County

This year the 2018 Erie Summer JAM program employed 183 youth with 49 employers throughout Erie County. The program was completed by 94.0% of youth and 90.0% of the surveyed employers were willing to recommend the program to others at the end of the 2018 Summer JAM program.

The specific goals for the 2018 Erie Summer JAM program included:

- 1. Increase program participation to 175 youth.
- 2. Deliver informational sessions for employers and participants earlier than what was done in the 2014 pilot (target date of April 1, 2018).
- 3. Increase and document employer input into program conception and administration.
- 4. Increase for-profit employers' participation up to 50%.
- 5. Evaluate participants to enhance job matching, based on participant interest and employer need.
- 6. Conduct youth participant and employer interviews to identify successes and challenges and develop mitigation strategies throughout the program.
- 7. Increase focus on work placement in STEM-related and local high priority occupations.

The Greater Erie Community Action Committee (GECAC) was the lead agency for the 2018 Summer JAM program. Keystone Research Corporation (KSRC) served as the external



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evaluator for Summer JAM program since 2015. GECAC and Young Entrepreneur Society, Inc. (YES), contracted to implement the program and to carry out day-to-day operations, collaboratively managed and implemented 2018 Summer JAM program. Some key staff changes were implemented mid-program impacting the program implementation.

Evaluation plans, research design, data collection methods, and roles and responsibilities of those involved in Summer JAM program evaluation for the most part remained unchanged from the previous years. New to this evaluation year was implementation of process improvement day at the end of the program with all key stakeholders to understand program challenges and identify specific program changes to insure program improvements.

The assessment of the quality and effectiveness of the 2018 Erie Summer JAM program included both an outcome and process evaluation. The outcome evaluation assessed the program impact on youth with respect to the development of critical employment assets: life skills, career goals, awareness of occupational programs and education, and employment opportunities. As well, the outcome evaluation assessed the program impact on employers with respect to the program's ability to assist employers in meeting their training, employment, and hiring needs. In addition, the evaluation addressed program effectiveness with respect to:

- A number of youth enrolled in the program
- A number of youth completing the program
- A number of employers in the program
- Youth satisfaction with the program
- Employer satisfaction with the program
- Partners and staff satisfaction with the program

Demographic questions were also asked.

I.I Summer JAM Program Core Components

Erie Summer JAM program has several core components that support outcomes for youth and employers participating in the program. These core components include:

• Informational orientation sessions for potential employers and youth participants: at these sessions information about available jobs, locations, placement potential, and required paperwork is shared.



- *Employer and youth application packets:* these packets contain required forms and employer or youth handbooks with pertinent program information.
- *Program website:* online information about Erie Summer JAM is available via careerstreeterie.com, GECAC's website, and Facebook.
- Youth work readiness program: this program provides youth with 20 hours of preemployment soft-skills training in an area of accountability, understanding hierarchy, leadership and integrity, and professionalism, preparing youth to meet employers' expectations during their summer employment.
- *Employer meet and greet:* the final session of the youth work readiness program that provides opportunities for interested employers and youth to meet and discuss work expectations with their assigned workers.
- *Job placement/matching:* youth are matched with employers based on the employer specifications, geographic proximity, and availability of reliable transportation for youth.
- On-site work experience: youth participate in 180-hour on-site work placement with their host employer, working 30 to 40 hours per week and receiving \$7.25/hour pay (minimum wage in PA as of January 1, 2015) for performed work.
- *Program staff support:* program staff work directly with youth and employees to provide communication, linkage, and job placements, as well as to troubleshoot and problem-solve any challenges that arise during program implementation.
- *Focus on STEM-related fields:* attention is paid and priority is given to the job placements that provide carrier exploration in STEM-related fields.

Sections below outline evaluation design and methodology, findings, conclusions and recommendations.



2.0 Evaluation Design and Methodology

This evaluation of the effectiveness and quality of the Erie Summer JAM program consisted of an outcome and process evaluation.

The outcome evaluation included two main components:

- Evaluation of youth outcomes
- Evaluation of employer outcomes

The process evaluation includes these four components:

- Evaluation of the quality of the overall program and its components
- Evaluation of the work readiness training program
- Evaluation of the work environment
- Process improvement training day with program key stakeholders

The indicators/instruments used, and methodology for gathering most of the data included the following:

Instrument/Indicators

The 2018 Summer JAM End-Program Youth Satisfaction Survey (see Appendix A for the copy of the instrument) was administered to collect self-assessment data from 2018 program youth.

The 2018 Summer JAM Mid- and End-Program Employer Surveys (see Appendix B for the copies of these instruments) were administered to collect self-assessment data from the 2018 program employers.

The 2018 Summer JAM Staff and Partner Survey (see Appendix C for the copies of the instrument) were administered to collect self-assessment data from the 2018 staff and partners.

The 2018 Summer JAM process improvement training day used program *Value Stream Map* (*VSM*) and *Process Flow Map* (*PFM*), as well as detailed analysis of past years feedback from all stakeholder groups (see Appendix D for copies of these materials).



Methodology

The program staff administered the 2018 Summer JAM End-Program Youth Satisfaction Survey with the program youth during the week of August 6, 2018, the last week of program employment. The responses were collected utilizing hard-copies of the surveys and then were hand delivered to KSRC. Collected data were entered into excel documents and prepared for a transfer to SPSS, a statistical software for data analysis.

The program staff administered the 2018 Summer JAM Mid-Program and End-Program Employer Surveys. With the youth work experience starting as early as June 18, 2018 for some of the employers, the mid-program employer survey was administered during the week of July 15, 2018. The end-program employer survey was administered during the week of August 10, 2018 with the youth work experience end date being scheduled for the same date. The responses were collected utilizing hard-copies of the surveys and then were hand delivered to KSRC. Data from both surveys were entered into excel documents and prepared for a transfer to SPSS, a statistical software, for data analysis.

KSRC administered the 2018 Summer JAM Staff and Partner Survey on August 10, 2018 at the end of the youth employment placement. The survey was administered utilizing SurveyMonkey, an on-line survey platform. Each staff and partner were invited via email to complete the survey on-line. Data from the survey was exported into SPSS for data analysis.

2.1 Evaluation of Youth Outcomes

The evaluation of youth outcomes addressed youth program participation, level of youth interest and engagement, and development of youth critical employment areas.

2.1.1 Youth Program Participation

General Question: How many youth participants enrolled in and completed the Erie Summer JAM program?

Specific Question:

- 1. Has youth participation improved in 2018 vs. 2017?
- 2. Did the program achieve its 2018 youth participation goal of 175?

Instrument/Indicators



KSRC's 2017 Erie Summer JAM program evaluation report and 2018 program youth excel spreadsheet from GECAC.

Methodology

This year program data with respect to youth participation was collected and maintained by GECAC program staff. The data was submitted to KSRC in a form of an excel spreadsheet that included youth first and last names, zip code, phone number, high school, program employer, and program status. These data was compared to the youth data presented in the 2017 Erie Summer JAM evaluation report.

2.1.2 Level of Youth Interest and Engagement

General Question: To what extent are youth a) interested and b) engaged in Erie Summer JAM program?

Specific Question:

- 1. How do youth interest and engagement in the program this year compare to the interest and engagement in previous year?
- 2. How do employers assess youth program interest and engagement this year? Does their assessment of youth interest and engagement change mid- to end-program point?
- 3. How do staff and partners assess youth program interest this year?

For description of *instruments/indicators* and *methodology* used to answer these research questions, refer to the Section 2.0: Evaluation Design and Methodology.

2.1.3 Development of Youth Critical Employment Areas

General Question: To what extent were youth critical employment areas developed?

Specific Question:

- 1. How do youth assess their ability as employees with respect to the following areas:
 - Adhere to work policies
 - Carry out supervisors instructions
 - Work with minimal supervision
 - Cooperate with co-workers



- Follow safety regulations
- Apply knowledge to work tasks
- 2. How do youth assess their ability to do the following areas:
 - Learn important life skills, i.e., time management, good work habits, etc.
 - Feel equipped for future work opportunities
 - Be motivated to achieve career goals
 - Learn about occupational programs that support employment efforts
 - Understand the importance of education for obtaining carrier
- 3. How do program staff and partners assess the youth with respect to:
 - Improved employability
 - Exposure to future career paths
 - Increased employment opportunities

For description of *instruments/indicators* and *methodology* used to answer these research questions, refer to the Section 2.0: Evaluation Design and Methodology.

2.1.4 Program Ability to Meet Youth Employment Needs

General Question: To what extent does the program meet youth employment needs?

For description of *instruments/indicators* and *methodology* used to answer these research questions, refer to the Section 2.0: Evaluation Design and Methodology.

2.2 Evaluation of Employers Outcomes

Evaluation of the employer outcomes addresses employer program participation, likelihood of the employer to hire youth as a regular part- or full-time employee, program ability to meet employment needs and employer program commitment.

2.2.1 Employers Program Participation

General Question: How many employers participated in the Erie Summer JAM program?

Specific Question:

- 1. Has employer participation improved in 2018 vs. 2017?
- 2. Did the program achieve its employer participation goal of 50% for-profit organizations?



Instrument/Indicators

KSRC's 2017 Erie Summer JAM program evaluation report and 2018 program employers excel spreadsheet from GECAC.

Methodology

The 2018 program data with respect to employer participation was collected and maintained by GECAC program staff. The data was submitted to KSRC in a form of an excel spreadsheet that included information about employer name, contact first and last names, mailing address, contact phone number, location type, and type of organization. These data was compared to the employer data presented in the 2017 Erie Summer JAM evaluation report.

2.2.2 Employers Likelihood to Hire Youth for Regular Employment

General Question: How likely are employers to hire this year Erie Summer JAM youth for regular part- or full-time employment?

Specific Question:

1. Does the likelihood to hire youth change form mid- to end-program point?

For description of *instruments/indicators* and *methodology* used to answer these research questions, refer to the Section 2.0: Evaluation Design and Methodology.

2.2.3 Program Ability to Meet Employment Needs of Employers

General Question: To what extent does the program meet employment needs of the employers?

Specific Question:

1. Does the program ability to meet employment needs of the employers change from mid- to end-program point?

For description of *instruments/indicators* and *methodology* used to answer these research questions, refer to the Section 2.0: Evaluation Design and Methodology.



2.2.4 Employer Program Preparedness and Commitment

General Question: To what extent are the employers a) prepared for and b) committed to implement Erie Summer JAM program?

Specific Question:

1. Do employers have adequate preparation to take on the Summer JAM youth?

2. Do employers fulfill their responsibilities for the Summer JAM youth with respect to supervision and reporting?

For description of *instruments/indicators* and *methodology* used to answer these research questions, refer to the Section 2.0: Evaluation Design and Methodology.

2.3 Evaluation of Quality of the Overall Program and its Components

General Question: What is the overall quality of the Erie Summer JAM program?

Specific Questions:

1. What is the quality of the Erie Summer JAM program with respect to the following core components:

- Informational orientation sessions for potential employers and youth participants
- Employer and youth application packets
- Program website
- Youth work readiness program
- Employer meet and greet
- Job placement/matching
- On-site work experience
- Program staff support
- Troubleshooting/problem solving when challenges are faced
- Communication/linkage regarding job placement
- Focus on STEM-related fields

2. What is the program recommendation rate? How does this rate compare across time and across program stakeholders?



For description of *instruments/indicators* and *methodology* used to answer these research questions, refer to the Section 2.0: Evaluation Design and Methodology.

2.4 Evaluation of Work Readiness Training Program

General Question: What is the overall quality of the program work readiness training?

Specific Questions:

- 1. What is the quality of the work readiness training with respect to the following core components:
 - Career assessment
 - Financial literacy and management
 - Guest speakers
 - Mock interviews
 - Personal care plan
- 2. To what extent do the youth display the following towards their work? Do these characteristics change overtime:
 - Accountability
 - Understanding hierarchy
 - Leadership and integrity
 - Professionalism
 - Good work habits
 - Safety

For description of *instruments/indicators* and *methodology* used to answer these research questions, refer to the Section 2.0: Evaluation Design and Methodology.

2.5 Evaluation of Work Environment

General Question: What is the overall quality of the work environment?

Specific Questions:

- 1. What is the quality of the work environment with respect to the following:
 - Welcoming and supportive environment



- On-the-job training
- Youth supervision and feedback
- Answering youth questions and concerns
- STEM-related work tasks

For description of *instruments/indicators* and *methodology* used to answer these research questions, refer to the Section 2.0: Evaluation Design and Methodology.

2.6 Suggestions for Program Improvement

General Question: In what ways can the program be improved?

For description of *instruments/indicators* and *methodology* used to answer these research questions, refer to the Section 2.0: Evaluation Design and Methodology.

2.6.1 Process Improvement Training Day

General Question: Describe your program experience?

Specifics:

KSRC provided consulting and training services for the Summer JAM 2018 to improve program operational processes. Following a preliminary review of the Summer JAM process, KSRC's process improvement team conducted:

- Review of past years data collected via surveys and focus groups to identify opportunities for process improvement and create preliminary value steam map (VSM)
- One-day consulting/training session across all staff and identified stakeholders to accomplish the following tasks:
 - Create common language and introduce set of tools/techniques for understanding and implementing a process transformation.
 - o Map program VSM.
 - Map program workflow map (PFM) (the "current" state).
 - Identify opportunities for eliminating non-value added activities and waste within the process, which lead to unacceptable results and minimize effectiveness.
 - Assist the team in re-designing improved and streamlined processes (the "future" state).



- Work with the team to develop action plans for implementing measurable process transformations and improvements.
- Provide the tools for tracking performance measures over time.
- Help staff within an organization build their capacity to develop sustainable systems of operation.
- Provide an estimated 2 days of technical assistance, via email, phone, on-site visits, to assist the Summer JAM staff in their application of process improvement methodology to their work processes, which will help establish a climate of excellence and pathways to continuous quality improvement.

In our process improvement work, it is important to recognize that we do not come into an organization/program and use a detached, outside "expert" perspective to analyze work processes and recommend improvements—which is a "top-down" approach to organizational change. Rather, in our approach, we recognize that it is vital to create a culture of process improvement, which is more likely to take place under these conditions:

- Having organizational leadership fully committed and 100% supportive of the changes.
- Identifying the team (at all levels of the program operation, including clients and other stakeholders) and getting their commitment to map and develop realistic, but aggressive improvement action plans.
- Teaching and coaching staff that it is important for them to be open and willing to conduct work in a new and improved way.
- Getting staff to honestly communicate the "real processes" undertaken without fear of retribution.
- Having the teams provide the level of detail needed in process flow mapping.
- Determining from whose perspective a task is value-added or not (i.e., from the client's perspective, the staff's perspective, the funder's perspective).
- Accessing the needed resources and further commitments for change efforts.
- Finding useful and easy-to implement performance measures to track over time.
- Determining ways to sustain the process improvements and momentum of change over time.
- Dispelling the assumption that improving work processes eliminates jobs, rather than freeing up and better utilizing an organization's resources to accomplish goals and objectives.



3.0 Evaluation Findings

The evaluation data was gathered from several sources including program administrative data maintained by GECAC and survey data collected by the KSRC evaluation team. The results of the data collection as outlined in Section 2.0, including both qualitative and quantitative methods of analysis, are reported in the section below.

3.1 Youth Outcomes

The findings on youth outcomes include information on youth program participation, level of youth interest and engagement, and development of youth critical employment areas. In addition youth demographic information is presented.

3.1.1 Administrative Data: Youth Program Participation and Demographics

According to the administrative excel spreadsheet, as shown in Table 1, 183 youth met eligibility requirements, were selected for the program, and completed the work readiness program, and 151 youth were placed with participating employers. Out of 151 youth with employment placement, 142 youth completed the six-week summer employment program, which translates into a 94% program completion rate for 2018 as shown by Figure 1. This program completion rate for youth is an improvement from last year completion rate of 86.9% and comparable to the previous program years completion rates (see Table 1).

	Number of Youth*				
	2018	2017	2016	2015	
Applied for Program/Attended Information Orientation	n/a	242	219	278	
Sessions					
Selected for Program/Met Eligibility Requirements	183	183	173	162	
Funded through WIOA	n/a	n/a	15	n/a	
Completed Work Readiness Training	183	183	173	153	
Placed with Employer	151	183	173	142	
Found Another Job/Quit	8	4	4	n/a	
Terminated	1	17	4	n/a	
Medical Leave	n/a	3	n/a	n/a	
Completed Program	142	159	165	135	
Program Completion Rate	94.0%	86.9%	95.4%	95.1%	
KSRC Available Youth Data	183	242	171	140	

Table 1: Youth Participation

*n/a indicates missing administrative data



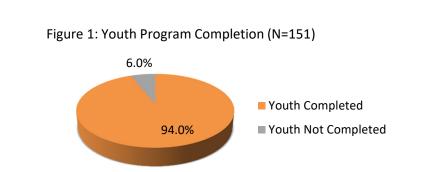


Figure 2 shows age information for youth and compares it to the age of 2017 youth. Because administrative data did not include age of the participating youth data about age from youth end-program survey was used. In both years, a majority of the youth was between the ages of 16-18. Average age for 2017 was 17.4 years old and for 2018 it was 17.1 years old.

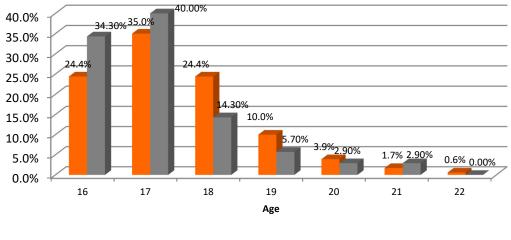


Figure 2: Program Youth Age

■ 2017 (N=180) ■ 2018 (N=35)

With respect to location, as indicated in Table 2, majority of youth came from Erie, PA (69.0%). The rest of youth came from Albion (2.2%), Crawford (0.5%), Columbus (0.5%), Corry (12.6%), Cranesville (0.5%), Girard (0.5%), Harborcreek (1.6%), McKean (1.6%), North East (0.5%), Spartansburg (0.5%), Union City (7.7%), and Waterford (2.2%). Figure 3 shows distribution of 2018 youth between the county (31%) and Erie (69%) participants. Figure 4 shows percentages in the recruitment of the county youth in 2018 compared to 2017, with 23.3% of youth coming from the county areas in 2017 while 31% of youth came from the

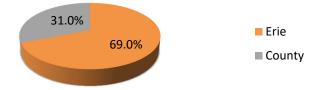
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county in 2018. The data indicates that program outreach to the county youth was more successful this year.

Zip	Frequency	Percent
16401 - Albion	4	2.2%
16404 - Crawford	1	0.5%
16405 - Columbus	1	0.5%
16407 - Corry	23	12.6%
16410 - Cranesville	1	0.5%
16412 - Harborcreek	2	1.1%
16417 - Girard	1	0.5%
16421 - Harborcreek	1	0.5%
16426 - McKean	3	1.6%
16428 - North East	1	0.5%
16434 - Spartansburg	1	0.5%
16438 - Union City	14	7.7%
16441 - Waterford	4	2.2%
16501 - Erie	5	2.7%
16502 - Erie	8	4.4%
16503 - Erie	36	19.8%
16504 - Erie	12	6.6%
16505 - Erie	3	1.6%
16507 - Erie	21	11.5%
16508 - Erie	6	3.3%
16509 - Erie	4	2.2%
16510 - Erie	21	11.5%
16511 - Erie	9	4.9%
Total	182	100%

Table 2: Youth Location

Figure 3: Youth Participants Location (N=182)





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Figure 4: Program Youth Location 2018 vs. 2017

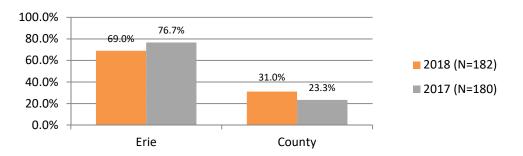


Figure 5 shows number of youth participants in various school as noted in their program application, i.e. in college, technical school, etc. Out of 183 youth 111 provide information about their school. Figure 5 provides frequency information about attended schools. The highest number of students went to Erie High School (71), followed by Corry Area School District (23), and then by Perseus House (15) and Union City High School (14). Only two or 1.8% of youth that responded to the questions about school indicated that they attended college. This indicates active program participation by high school students.

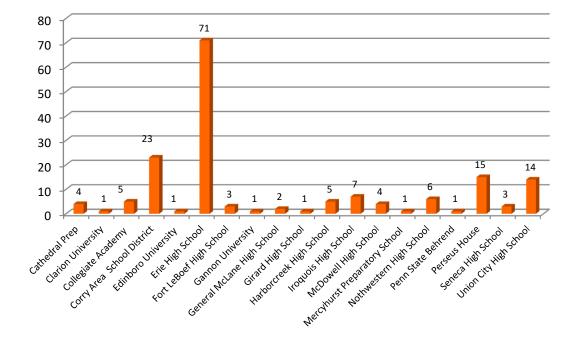


Figure 5: Program Youth Schools (N=169)

3.1.2 Survey Data: Youth Response Rate and Demographics

The data collected using *End of Program Youth Satisfaction Survey* produced response rate of 29.2% as indicated in Table 3. This response rate for 2018 is lower than in 2017, where 57.4% of the program participants responded to the *End of Program Youth Satisfaction Survey*.

Table 3: Response Rate: End of Program Youth Satisfaction Survey

	2018	2017	2016
Number of Surveys Distributed	120	176	171
Number of Surveys Collected	35	101	92
Response Rate	29.2%	57.4%	53.8%

The respondents' demographic information is presented in Tables 4-8. Typical survey respondent was a 17 year old African-American girl that attended high school.

Age	Frequency	Percent
16	12	34.3%
17	14	40.0%
18	5	14.3%
19	2	5.7%
20	1	2.9%
21	1	2.9%
Total	35	100.0%

Table 4: Respondent Age: End of Program Youth Satisfaction Survey

Table 5: Respondent Gender: End of Program Youth Satisfaction Survey

Gender	Frequency	Percent
Female	20	57.1%
Male	15	42.9%
Total	35	100.0%

Table 6: Respondent Race: End of Program Youth Satisfaction Survey

Race	Frequency	Percent
American-Indian or Alaskan Native	1	2.9%
Asian	2	5.9%
Black/African American	16	47.1%
White	11	32.4%
Other	4	11.8%
Total	34	100.0%



Ethnicity	Frequency	Percent
Hispanic	3	9.1%
Non Hispanic	30	90.9%
Total	33	100.0%

Table 7: Respondent Ethnicity: End of Program Youth Satisfaction Survey

School	Frequency	Percent
High School	27	79.4%
Technical School	2	5.9%
College	5	14.7%
Total	34	100.0%

3.1.3. Survey Data: Level of Youth Interest and Engagement

Table 9 shows perceptions of youth interest and engagement in the program by various stakeholders. Interest and engagement was measured on a scale from 1 (low) to 3 (high). Youth self-assessed their interest and engagement in this year program as mostly high with average score of 2.63 for interest, which is a comparable score to 2.64 in 2017; for engagement, the average score was 2.80, an increase from 2.76 in 2017. Employers also assessed youth interest and engagement in this year's program, with score of 2.27 for interest and 2.33 for engagement at the end of the program. Comparatively, employers rated both interest and engagement slightly lower than the youth. And, the staff and partners, who only rated youth interest, rated it relatively low at 1.00 compared to 2.66 in 2017.

		Interest*			Engagement*			
	n	2018	n	2017	n	2018	n	2017
Youth	35	2.63	100	2.64	35	2.80	99	2.76
Employers ¹	30	2.27	41	2.59	30	2.33	41	2.76
Staff and Partners	4	1.00	5	2.66		n/a		n/a

Table 9: Mean Scores of Perceptions of Youth Interest and Engagement in the Program

*Scores are measured on a scale 1-3, with 1=Low, 2=Average, and 3=High ¹ For Employer Survey: End-program feedback is used.

3.1.4 Survey Data: Development of Youth Critical Employment Areas

Table 10 shows perceptions of youth of their employee abilities in various work related areas. These abilities were measured on a scale of 1 (poor) to 4 (excellent). Youth self-assessed their abilities as an employee to be in a good to excellent range with average scores ranging from 3.57 to 3.66 for 2018. Comparing to the previous year, the average scores for every area



increased for 2018. The strongest area in 2018 was 'cooperate with co-workers' with a mean of 3.66, while the weakest area was 'follow safety regulations' with a score of 3.57.

	Means*		
	2018	2017	
	(n=35)	(n=101)	
Adhere to Work Policies	3.60	3.38	
Carry Out Supervisor's Instructions	3.60	3.47	
Work With Minimal Supervision	3.63	3.36	
Cooperate with Co-workers	3.66	3.45	
Follow Safety Regulations	3.57	3.48	
Apply Knowledge to Tasks	3.60	3.46	

Table	10:	Youth	Employ	vee A	Abilities
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*Scores are measured on a scale I-4, with I=Poor, 2=Fair, 3=Good, and 4=Excellent

Table 11 shows perceptions of youth with respect to their abilities to learn important life skills, i.e., time management, good work habits, etc.; feel equipped for future work opportunities; be motivated to achieve career goals' learn about various occupational programs that support employment efforts; and understand the importance of education for obtaining career. These abilities were measured on a scale of 1 (strongly disagree) to 5 (strongly agree). Youth self-assessed their critical abilities to be stronger in 2018 compared to 2017, with average scores ranging from 4.27 to 4.60 for 2017 and from 4.49 to 4.69 for year 2018. The increase in scores shows continues improvement of youth outcomes over time.

Table 11: Youth Critical Abilities

	Means*		
	2018	2017	
	(n=35)	(n=100)	
Learn Important Life Skills	4.49	4.43	
Feel Equipped for Future Work Opportunities	4.69	4.47	
Be More Motivated to Achieve Career Goals	4.63	4.47	
Learn More About Occupational Programs	4.54	4.27	
Understand the Importance of Education	4.60	4.60	

*Scores are measured on a scale 1-5, with 1=Strongly Disagree, 2=Somewhat Disagree, 3=Neutral, 4=Somewhat Agree, and 5=Strongly Agree

Youth were asked to share their plans after conclusion of the 2018 Summer JAM program and were given an option to select more than one response to the question. Table 12 shows result for youth future plans, with the majority (68.6%) of participants were going back to high school. Many youth also had plans to pursue post-secondary education (28.6%) or to get a job (28.6%). None of the participants planned on joining the military.



Table 12: Youth Future Plan

School	Frequency	Percent (N=35)
Going Back to High School	24	68.6%
Pursuing Post-secondary Education	10	28.6%
Getting a Job	10	28.6%
Joining Military	0	0%

3.1.5 Survey Data: Program Ability to Meet Youth Employment Needs

Table 13 demonstrates youth perceptions about the Erie Summer JAM program's ability to meet their employment needs. It was measured on a scale from 1 (low) to 3 (high). Youth assessed program's ability to meet their needs as high, with average score of 2.77 for 2017 and 2.71 for 2018.

Table 13: Meeting Youth Employment Needs

	Means*		
	2018 (n=35) 2017 (n=99		
Meeting Youth Employment Needs	2.71	2.77	

*Scores are measured on a scale 1-3, with 1=Low, 2=Average, and 3=High

3.2 Employer Outcomes

Evaluation of the employer outcomes addresses employer program participation, likelihood of the employer to hire youth as a regular part- or full-time employee, program ability to meet employment needs and employer program commitment.

3.2.1 Administrative Data: Employer Program Participation and Demographics

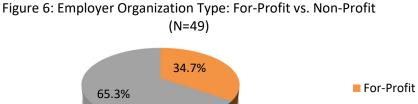
According to administrative data, as shown in Table 14, 49 employers participated in 2018 Erie Summer JAM program. A total number of the for-profit organizations that participated in this year program were 17, representing 34.7% (see Figure 6) of the total employer pool, which was less than the 50% goal.

	Number of		
	Employers		
	2018	2017	
Overall Employers	49	43	
Nonprofit Employers	32	24	
For-profit Employers	17	19	

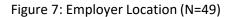
Table 14: Employer Participation

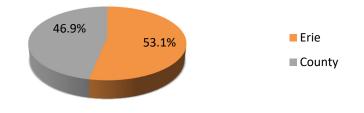


Non-Profit



In terms of location, Figure 7 shows that 46.9% of employers were located in the County to accommodate 23.3% of participating county youth providing sufficient employment options for them.





3.2.2 Survey Data: Employers Response Rate and Demographics

The data collected in 2018 using Mid-Program Employer Survey and End-Program Employer Survey produced response rates of 71.4% and 61.2% respectively for each survey as indicated in Table 15. These response rates are lower than in 2017 but still considered to be good response rates. The partners and staff response rate was lower than last year, as presented in Table 16.

Time	2018 Mid	2018 End	2017 Mid	2017 End
Number of Surveys Distributed	49	49	43	43
Number of Surveys Collected	35	30	41	43
Response Rate	71.4%	61.2%	95.3%	100%

Table 15: Response Rate: Mid- and End-Program Employer Survey

Table 16: Response Rate: Partners and Staff

Time	2018	2017
Number of Surveys Distributed	13	13
Number of Surveys Collected	4	6
Response Rate	37.8%	46.2%



As presented in Table 17 employers varied in size as measured by the number of employees in an organization from 1 to 1200 for the mid-program survey and from 1 to 5400 for the end-program survey.

Table 17: Employer Size: Mid- and End-Program Employer Survey

Time	n	Mean	Median	St. Dev.	Min	Max
Mid-program 2018	30	100.8	16.0	283.4	1	1200
End-program 2018	30	315.4	8.5	1049.5	1	5400

3.2.3 Survey Data: Employers Likelihood to Hire Youth for Regular Employment

Table 18 indicates employers' willingness to hire youth for regular full- or part-time employment. It was measured on a scale from 1 (not at all) to 3 (very). Employers were somewhat likely to hire youth for regular employment, with average score of 2.15 for mid-program, which was lower than last year, and 2.03 for end-program feedback. Based on this year data, employers' willingness to hire youth for regular employment slightly declined over the summer.

Table 18: Employer Likelihood to Hire Youth

	Means*				
	n	Mid		n	End
Likelihood to Hire Youth -2018	33	2.15		30	2.03
Likelihood to Hire Youth -2017	37	2.22		24	2.35

*Scores are measured on a scale 1-3, with 1=Not at all, 2=Somewhat, and 3=Very

3.2.4 Survey Data: Program Ability to Meet Employment Needs of Employers

Table 19 shows perceptions of employers and staff and partners related to whether or not employer needs were met. Program's ability to meet needs of the employers was measured on a scale from 1 (not at all) to 3 (very). In 2018 employers assessed program's ability to meet their needs at relatively high level, with average score of 2.71 for mid-program and 2.47 for end-program surveys. Staff and partners did not provide answers for this question.



Table 19: Meeting Employer Needs

	Means*				
	Employers			Staff and Partners	
	Mid	End			
Employment Needs Met-2018	2.71 (n=34)	2.47 (n=30)		n/a (n=4)	
Employment Needs Met-2017	2.88 (n=40)	2.73 (n=40)		3.00 (n=5)	

*Scores are measured on a scale I-4, with I=Not at all, 2=Somewhat, 3=Very, and 4=Don't know ** Answers "Don't know" were omitted from calculation of mean

3.2.5 Survey Data: Employer Program Preparedness and Commitment

Table 20 shows staff and partners assessment of the level of employers' preparation to take on youth, as well as to fulfill their responsibilities with respect to supervision and reporting. It was measured on a scale from 1 (no) to 3 (yes). Due to a low response rate we were not able to collect data on staff and partner assessment of employer's preparedness level.

Table 20: Staff and Partners Assessment of Employers Preparedness Level

	Means*		
	2018 (n=4)	2017 (n=6)	
To Take on Youth	n/a	2.50	
To Supervise/Report	n/a	3.00	

*Scores are measured on a scale I-4, with I=Not at all, 2=Somewhat, 3=Very, and 4=Don't know ** Answers "Don't know" were omitted from calculation of mean

Table 21 demonstrates employers' commitment with respect to implementing Erie Summer JAM program. According to both mid- and end-program surveys, employers exhibit high level of commitment to Erie Summer JAM program with the average of 2.91 for mid-program surveys, this average decreased to 2.70 for the end-program survey.

Table 21: Employer Commitment Level

	Means*				
	Mid	End			
Commitment to Implement Summer JAM -2018	2.91 (n=34)	2.70 (n=30)			
Commitment to Implement Summer JAM -2017	2.98 (n=41)	2.95 (n=40)			

*Scores are measured on a scale 1-3, with 1=Not at all, 2=Somewhat, and 3=Very



3.3 Evaluation of Quality of the Overall Program and its Components

Table 22 shows comparison of overall program quality assessment across stakeholder groups. The overall program quality was measured on the scale of 1 (poor) to 4 (excellent). All stakeholders agreed that the overall quality of the program is in a desirable range between good and excellent from 3.07 for employers, 3.25 for staff and partners, and 3.40 for youth. The scores for youth remained the same while both employer and staff and partner scored decreased from 2017 to 2018.

	Overall Program Quality*										
	n	2018 n 2017									
Youth	35	3.40	100	3.40							
Employers ¹	30	3.07	39	3.51							
Staff and Partners	4	3.25	6	3.50							

Table 22: Overall Program Quality

*Scores are measured on a scale 1-4, with 1=Poor, 2=Fair, 3=Good, and

4=Excellent

¹- For Employer Survey: End-program feedback is used.

Table 23 shows comparison of quality assessment for various program components across stakeholder groups. The quality of program components was measured on the scale 1 (poor) to 4 (excellent), but with an option of choosing "don't know" answer. This year the scores for quality of program core components were relatively low for employers and staff and partners, the average scores ranging from 1.50 to 3.50 for staff and partners and 2.22 to 2.93 for employers. For staff and partners, job placement (1.50) scored the lowest, and the highest scored categories are youth work experience, program staff and troubleshooting (3.33). Employers scored work readiness (2.22) as the lowest program core component while program staff (2.93) was scored the highest. Average scores by youth ranged from 2.85 to 3.47, while some scores even increased such as troubleshooting (3.47), communication (3.41) and focus on STEM placements (3.24). When comparing the quality rating from youth, employers, and staff and partners it shows that the overall scores for the core components decreased from 2017. Most of the scores decreased notably, and this change could be due to a low response rate from all stakeholders.



							Mea	ans*1				
	Youth			Employers ²				Staff and Partners				
	n	2018	n	2017	n	2018	n	2017	n	2018	n	2017
Orientation Sessions	31	3.29	90	3.29	19	2.58	28	3.29	3	2.67	4	3.25
Youth Application Packet	33	3.15	96	3.05	-	-	-	-	3	2.67	5	2.80
Employer Application Packet	-	-	-	-	29	2.72	31	3.42	3	3.00	4	3.25
Program Website	20	2.85	75	2.99	13	2.62	17	3.47	3	2.67	4	2.75
Work Readiness Training	27	3.07	90	3.52	18	2.22	23	3.57	3	2.33	5	3.20
Employer Meet and Greet	32	3.28	91	3.54	22	2.32	26	3.65	3	2.33	3	3.33
Job Placement/Matching	34	3.35	97	3.41	29	2.45	35	3.46	2	1.50	5	3.00
Youth Work Experience	33	3.45	97	3.45	30	2.87	40	3.48	3	3.33	5	3.60
Program Staff	33	3.30	97	3.35	30	2.93	38	3.66	3	3.33	5	3.60
Troubleshooting	34	3.47	93	3.08	23	2.87	39	3.74	3	3.33	5	3.80
Communication	29	3.41	95	3.34	26	2.62	31	3.55	2	3.50	5	3.60
Focus on STEM-Placements	25	3.24	81	3.12	15	2.53	21	3.33	3	2.33	5	3.20

Table 23: Quality of Program Core Components

*Scores are measured on a scale 1-5, with 1=Poor, 2=Fair, 3=Good, 4=Excellent, and 5=Don't Know (DK)

¹- Means were calculated without "Don't Know" responses.

²- For Employer Survey: End-program feedback is used.

Table 24 shows program recommendation rates across stakeholders. Majority of program

stakeholders were willing to recommend the program to others.

	Recommend								
	n	2018	n	2017					
Youth	33	94.3%	95	96.8%					
Employers ¹	30	90.0%	37	97.2%					
Staff and Partners	4	100%	6	100%					

Table 24: Program Recommendation Rates

¹- For Employer Survey: End-program feedback is used

3.4 Evaluation of Work Readiness Training Program

Table 25 shows the youth assessment of the critical components of work readiness program. The quality was measured on a scale 1 (poor) to 4 (excellent). The scores ranged from 3.00 for guest speakers to 3.43 for personal career plan in 2018. All of the scores decreased slightly from 2017 to 2018 except for personal career plan which increased to 3.43.



	Means*						
	n	2018		n	2017		
Career Assessment	30	3.13		85	3.18		
Financial Literacy and Management	29	3.03		82	3.09		
Guest Speakers	28	3.00		85	3.22		
Mock Interviews	25	3.12		81	3.41		
Personal Career Plan	28	3.43		85	3.21		

Table 25: Youth Assessment of Work Readiness Program

*Scores are measured on a scale 1-5, with 1=Poor, 2=Fair, 3=Good, 4=Excellent, and 5=Don't Know (DK) ¹- Means were calculated without "Don't Know" responses.

Table 26 shows the employers assessment of the effectiveness of training program with respect to reinforcing these work readiness traits: accountability, understanding hierarchy, leadership, integrity, professionalism, good work habits, and safety. The training effectiveness was measured on a scale 1 (poor) to 4 (excellent) with all scores averaging closer to the "good" category rather than "fair." The scores ranged from 2.66 for good work habits, at the end of this year program, to 3.26 for safety. Comparing scores from the previous year, all categories decreased from 2017 to 2018.

	Means *								
	n	2018 End	1	n	2017 End				
Accountability	29	2.83		43	3.23				
Understanding Hierarchy	29	3.21		43	3.30				
Leadership and Integrity	29	2.90		43	3.19				
Professionalism	29	2.86		43	3.07				
Good Work Habits	28	2.66		43	3.12				
Safety	27	3.26		42	3.38				

Table 26: Employer Assessment of Training Effectiveness

*Scores are measured on a scale 1-4, with 1=Poor, 2=Fair, 3=Good, and 4=Excellent

3.5 Evaluation of Work Environment

The work environment, as shown in Table 27, was assessed by youth and employers on the following criteria: welcoming and supportive environment, on-the-job training, clear work expectations, youth supervision and feedback, answering youth questions and concerns, and STEM related work tasks. For the most part, in 2018 both youth and employers assessed the work environment favorably, with average scores ranging between 3.04 for employer assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback' and 3.56 for youth assessment of 'youth supervision and feedback'. The area of assessment that fell out of the good range when assessed by employers was 'STEM-related work tasks.'



	Means *								
	Youth								
	n	2018	n	2017		n	2018 End	n	2017 End
Welcoming and Supportive Environment	35	3.54	96	3.29		29	3.41	41	3.59
On-the-job Training	35	3.43	100	3.29		29	3.14	40	3.33
Clear Work Expectations	35	3.51	100	3.30		29	3.21	41	3.32
Youth Supervision and Feedback	34	3.56	100	3.37		28	3.04	40	3.28
Answering Youth Questions and Concerns	35	3.54	99	3.37		29	3.31	41	3.41
STEM-Related Work Tasks	34	3.18	97	3.11		21	2.67	32	2.72

Table 27: Quality of Work Environment

*Scores are measured on a scale 1-4, with 1=Poor, 2=Fair, 3=Good, and 4=Excellent

3.6 Program Improvement

KSRC provided consulting and training services for the Summer JAM 2018 to gather input from key stakeholders regarding the program's operational processes and to determine ways in which these processes can be streamlined and improved. This process improvement activity:

- Provided an overview of *lean thinking* as a framework for improving organizational processes
- Examined *value stream* and *process flow mapping* as a *lean tool* used to analyze processes and determine improvements
- Mapped Summer JAM processes and determined improvements.

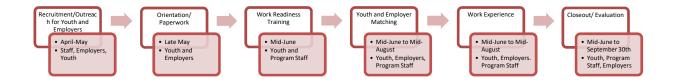
A 1-day rapid improvement event was held on August 9, 2018, from 8:30 am - 3:30 pm. There were 17 participants, representing each of the stakeholder groups: youth, employers, program staff, and funders. While this was a good mix of stakeholder groups, a key individual who designed and implemented the majority of the operational processes was not in attendance. This hampered the group's ability to complete the process flow maps.

The PowerPoint used for the overview of lean thinking is in Appendix D. In addition, suggestions from previous years' surveys of employers, youth and program staff/partners were summarized, which provided additional input regarding operational processes that could be improved. This summary is in Appendix D as well.



The overarching value stream map, which shows the major operational processes from the beginning to the end of the summer program can be seen in Figure 8. This value stream map also delineates the approximate time for the process activity, along with the primary groups that participate in the activity. This map was developed in discussion with the participants, as an activity to help them understand the concept of value stream mapping.

Figure 8: Summer JAM Value Steam Map



As an element of this mapping process, the participants identified sub-processes, which would be the focus of the process flow mapping. While there can be multiple subprocesses embedded within each of the major steps of the value stream map, we focused on those sub-processes where there were particular issues that created challenges for the operation of Summer JAM. These problematic sub-processes and particular issues associated with them included:

• Outreach/recruitment of youth: The information for Summer JAM opportunities for eligible youth was not widespread to the extent it should be. Participants mentioned that many eligible youth are not aware of the program. The process for outreach and recruitment has been haphazard with schools having different processes for informing students and having them apply. There is an issue regarding how many youth the program can accommodate.



The need is so great, not many youth can be served and there are a number of youth who participate year after year. This raises a policy concern with respect to who is eligible from year to year—i.e., should youth be allowed/prohibited from participation for more than one year?

- Outreach/recruitment of employers: Year after year the employer group
 has been pretty much the same and little has been done to do more outreach
 to bring on more of them. There was no clear process for doing additional
 outreach and recommendations were made regarding additional employer
 groups and social media to use a point of contact with potential employers.
 There is a need to have more employers in STEM areas, with opportunities for
 jobs related to STEM and/or that focus needs to be eliminated from the
 Summer JAM objectives. Some employers are not clear regarding their
 process for oversight of youth employees, documenting time worked, legal
 requirements, and ensuring that youth have a positive work experience. The
 process for employer outreach/recruitment was not well documented.
- Orientation/paperwork for youth: The informational sessions for youth, along with their parents, were held in multiple locations. There were issues with transportation for students, not only for the orientation, but for the work readiness training and work experience. It was recommended that Summer JAM obtain bus passes for the youth to ease the transportation burden. Another issue regarding the student paperwork is that some of it is repetitive for those students who participated in past years. Therefore, the completion of paperwork for repeat students should be streamlined and repetitive paperwork eliminated.
- Orientation/paperwork for employers: While employers were provided paperwork that delineated their responsibilities and legal obligations when employing youth, there were gaps in their knowledge and adherence to practices related to completion of time sheets, oversight of work and ensuring that the youth have a positive work experience.
- Work readiness training: There was considerable inconsistency with respect to the content and duration of the work readiness training for youth. As well, incorrect communication was sent to some youth regarding the location of their training. It was reported by a student participating in the process



improvement event that their work readiness training only consisted of 3.5 hours out of the required 40 hours; that the trainer showed up 2.5 hours late on the first day; and that the activities were not well executed. Other issues are related to the training's appropriateness for youth who have been in the program for more than one year. Comments indicated the need for training that is progressive with respect to what they are learning, rather than having the same content year after year. It is also important to ensure that youth have bank accounts set up, which will streamline the payroll process.

- Youth and employer matching: For the most part, there was no matching of youth to employer based on input from the youth's job interests and employers were not given an opportunity to interview and select youth for employment. Assignments were made by the Summer JAM administrator and based more on location and ability of the youth to get to work. Transportation still is a hindrance to a more robust matching process. And, the number of employers, their location, and types of job opportunities is limited and in past years there has not been a concerted effort to expand the employer list. In light of that, there is a need to do year-round planning for Summer JAM—not only for outreach to employers, but as well additional outreach to youth so that more eligible youth are aware of the program.
- Work Experience: The actual work experience varied considerably across all youth involved, with some having worthwhile learning opportunities and others less so. Again, some of this can be due to the compromised matching process. As well, the oversight by employers was not consistent, with persistent problems in accounting for time worked, which was important for the payroll process. Also, processing payroll is cumbersome because of the need for case managers to pick up time sheets (some of which were not completed correctly/appropriately) and the need to prepare and deliver checks rather than do direct deposit for everyone. The extent to which employers are familiar with the child labor laws was also questioned.
- **Closeout and evaluation**: There is no formal closeout for Summer JAM and recommendations were made with respect to issuing a certificate to the youth involved. Some issues with the evaluation are related to the administration of paper surveys. It would be more efficient if surveys of both youth and employers could be done electronically.

While this description of sub-processes and concerns, delineated in the context of the major steps in the value stream, provides some insight into ways to improve the operation of Summer JAM, it is critical that the current leadership take the next steps required to design and implement improvements.

The 1-day rapid improvement event was limited with respect to the following:

- The current state of the sub-processes to be mapped was hampered because the individual who performed most of this work was not a participant in the 1day event. Without this person in the room, others were limited as to their ability to know the process steps and any detail regarding work arounds, inefficiencies, etc.
- Without the level of detail required to do current state maps, the ability of the group to complete future state maps was compromised, as well. Hence, most of the comments regarding issues, waste in processes, etc. was based on a narrow level of experience as a representative of one of the stakeholder groups.

Regardless of these challenges in completing more detailed process improvement plans, it was clear from the 1-day event that to move forward with needed changes in the operational processes, the Summer JAM administrative staff will need to convene one or more work groups to design new systems of operation that will reduce and/or eliminate the issues that have been identified.

4.0 Conclusions and Recommendations

Across each of the areas of evaluation (i.e., youth outcomes, employer outcomes, program quality, quality of work readiness training, quality of work environment, and focus groups) the results from this year's evaluation have been positive, similar to the last year results. At times, the results were mixed indicating improvements in some areas and decline in others. The following highlights those areas of program strength, based on the 2018 evaluation of the Erie Summer JAM program: youth and employers both have high levels of participation, interest, engagement, and commitment in the program; youth improved their program outcomes; employer participation remained at the comparable level as last year; feedback indicated improvements are needed in these key areas: better communication/organization, more employment opportunities with more employers; more program hours, and better pay for youth.

More specifically, areas of program strength include:

- Youth program completion rate improved to 94.0% in 2018
- Number of county youth increased to 31.0% in 2018
- Youth critical abilities/outcomes: abilities to learn important life skills, i.e., time
 management, good work habits, etc.; feel equipped for future work opportunities; be
 motivated to achieve career goals' learn about various occupational programs that
 support employment efforts; and understand the importance of education for obtaining
 career (improvement over 2017, see Table 11 for details)
- Employer program commitment: 2.91 out of 3
- Program recommendation rates: youth 94.3%, employers 90.0%, and staff and partners – 100%

While there were many positive comments about the program, as expressed by each of the stakeholder groups, there are a number of areas where improvement can be made.

Areas that need improvement and additional work include:

- The number of youth placed with employers was 151 while 183 youth went through the training program (target goal is 175 youth)
- Process improvement day and qualitative feedback received from surveys indicated that multiple opportunities for program improvement exist



With respect to specific program goals for the 2018 Erie Summer JAM, some goals were met and some were not met, indicating the need for additional efforts in the future:

- 1. Increase program participation to 175 youth MET (183 youth)
- Deliver informational sessions for employers and participants earlier than what was done in the 2014 pilot (target date of April 1, 2018) – NOT MET (first orientation session was scheduled for April 24, 2018 see Appendix F for orientation schedule)
- 3. Increase and document employer input into program conception and administration MET (see Section 3.6 of the report for employer input)
- 4. Increase for-profit employers' participation up to 50% NOT MET (34.7%)
- Evaluate participants to enhance job matching, based on participant interest and employer need – NOT MET (decline in 2018 'job placement/matching' scores as assessed by youth, employers, and staff/partners – see Table 23 for details)
- Conduct youth participant and employer interviews to identify successes and challenges and develop mitigation strategies throughout the program – MET (youth and employer were included in process improvement day, see section 3.6 for details)
- Increase focus on work placement in STEM-related and local high priority occupations – PARTIALLY MET (while youth indicated improvement in 'focus on STEM-placements,' employers and partners/staff indicated decrease in such focus, see Table 23 for details)

The following recommendations are presented for consideration:

Youth have a high level of engagement and employers have a high level of commitment to the program. It is important to capitalize on this interest and involve employers and youth in program development, including the work-readiness training program to a greater extent than currently is implemented. In fact, it is recommended to utilize Summer JAM youth as part of program staff team, assisting in program implementation.

It is necessary to recruit additional and new employers, particularly in the for-profit sector, to fulfill the employer participation goal for for-profit organizations to 50% of total employers.

It is important to insure continuity in program implementation from year to year by creating program manual and maintaining stable staffing to prevent program memory loss.



Final Report

As a final note, a caveat about the evaluation effort is warranted. The evaluation results, as noted earlier, are positive for the most part. However, these results are based on the opinion/input from the stakeholders (i.e., youth, employers, and partners/staff). While this input is invaluable and provides some very worthwhile insight into what these stakeholders value and do not value about the program's design and operation, the evaluation design does not allow for the collection of data that would more objectively assess outcomes and program implementation. This is a weakness in the evaluation. However, it would not be recommended to implement a more rigorous evaluation design unless the program, itself, was expanded to include more intense work training and experiences of a longer duration. By increasing the "dosage" of the program, the likelihood of impact on the youth would be greater. Moreover, with more communication and time spent with employers regarding their responsibilities to mentor the youth, the outcomes for youth would likely be greater.

Appendix A:2018 Summer JAM Youth End-Program Youth Satisfaction Survey2018 Summer JAM Youth Half Year Follow-Up Youth Survey2018 Summer JAM Youth One Year Follow-Up Youth Survey

County of Erie–2018 Summer Jobs and More (JAM) Program

End of Program Youth Satisfaction Survey Your comments are very important to us. The information will help us evaluate the success of the Summer JAM program.

A. What is your gender?	le
B. What is your age?	
 C. What school do you attend? High School D. What is your race (please, choose one)? 	chnical School College Speficy:
American Indian or Alaskan Native	ian 🔲 Black or African American
E. What is your ethnicity?	Not Hispanic or Latino
I. What was your overall assessment of the quality of the Summer	er JAM Program?
Poor Fair Good Excellent	
2 Rate the quality of the following core components of the Summ	er JAM Program: (for any part of the program that you did not participate
in/experience or have knowledge of, please mark "Don't Know (DK)."	
Orientation sessions for potential employers and participants	Poor Fair Good Excellent DK
Youth Application Packet	Poor 🔲 Fair 🔲 Good 💭 Excellent 💭 DK
Website to host information about the program and to provide opportunities for interested parties to state their interest	Poor Fair Good Excellent DK
Training sessions with youth for improving career readiness, care exploration, and soft skills training	er Poor Fair Good Excellent DK
Employer meet and greet	Poor Fair Good Excellent DK
Job placement/matching of youth with employers	Poor Fair Good Excellent DK
Youth on-site work experience	Poor Fair Good Excellent DK
Support of program staff	Poor Fair Good Excellent DK
Troubleshooting/problem-solving when challenges are faced	Poor Fair Good Excellent DK
Communication/linkages with employers for oversight of job plac	ements Poor Fair Good Excellent DK
Focus on work placement in STEM-related fields	Poor 🔲 Fair 🔲 Good 💭 Excellent 💭 DK
Comments to further explain your assessment:	
3. What did you consider to be the "best" part of the Summer JA	M Program?
4. Rate the quality of the following core components of the Work participate in/experience or have knowledge of, please mark "Don't k	
Career Assessment	Poor 🔲 Fair 🔲 Good 🔤 Excellent 🔲 Don't Know
Financial Literacy and Management	Poor 🔲 Fair 🔲 Good 🔤 Excellent 🔲 Don't Know
Guest Speakers	Poor 🔲 Fair 🔲 Good 🔤 Excellent 🔲 Don't Know
Mock Interviews	Poor 🔲 Fair 🔲 Good 🔲 Excellent 🔲 Don't Know
Personal Career Plan	Poor 🔲 Fair 🔲 Good 🔲 Excellent 🗌 Don't Know
Comments:	

County of Erie–2018 Summer Jobs and More (JAM) Program

5. How would you rate your employer 's ability to p	provide t	ne followin	ig supp	orts to you ?					
Welcoming and supportive environment				Poor P	🔲 Fair		Good	Exc	ellent
On-the-job training				Poor P	🗖 Fair		Good	Exc	ellent
Clear work expectations				Poor 🗌	🗖 Fair		Good	Exc	ellent
Youth supervision and feedback				Poor 🗌	🔲 Fair		Good	Exc	ellent
Answering youth questions and concerns				Poor 🗌	🔲 Fair		Good	Exc	ellent
STEM related work tasks				Poor	🔄 Fair		Good	Exc	ellent
Other, specify:				Poor	🔄 Fair		Good	Exce	ellent
Comments:									
6. How would you rate your abilities as an employe Adhere to Work Policies	e in the	Summer J	AM Pr	ogram with re	espect to the Fair	following	-	Exce	llent
Carry Out Supervisor's Instructions				Poor	Fair		iood	Exce	
Work With Minimal Supervision				Poor			iood	Exce	
Cooperate with Co-workers				Poor	Fair		iood	Exce	
Follow Safety Regulations				Poor	Fair		iood		
Apply Knowledge to Tasks				Poor	Fair		Good	Excel	
Other, specify:				Poor	Fair		iood	Excel	
7. Additional Questions:									
How would you rate your level of interest in the s	Summer	IAM Prog	ram?		Lo		ΔAv		🔲 Hig
How helpful was the Summer JAM Program in a				nt needs?	_	ot at all		mewhat	Ver
How engaged were you in the Summer JAM Prog	gram?					ot at all	Soi	mewhat	Uer Ver
8. My participation in the Summer JAM Program he	lped me	:							
Learn important life skills such as time		Strongly		Somewhat			Somewha		Strongly
management, good work habits, etc.		Agree		Agree	Neutral		Disagree		Disagree
Feel equipped for future work opportunities		Strongly Agree		Somewhat Agree	Neutral		Somewha Disagree		Strongly Disagree
Be more motivated to achieve my career goals		Strongly Agree		Somewhat Agree	☐ Neutral		Somewha Disagree		Strongly Disagree
Learn more about occupational programs that support my employment efforts		Strongly Agree		Somewhat Agree	☐ Neutral		Somewha Disagree		Strongly Disagree
Understand the importance of education for obtaining a career		Strongly Agree		Somewhat Agree	☐ Neutral	_	Somewha Disagree		Strongly Disagree
0 After come letter 2017 Summer 1000 Dec	(- 1		مال دارم	د مــــ ا).					
9. After completing 2017 Summer JAM Program do	o you (pi	ease cneck	all tha	t appiy):					
Going back to high school	ost-seco	ndary educ iniversity, e	ation		Geting a job	Jo	ining mili	tary	
Other, please specify:	school, l	iniversity, e	etc.)		0 1		Ū		
		thers?							
10. Would you recommend the Summer JAM Progr	r am to o								
 10. Would you recommend the Summer JAM Program of the Summer									

Thank You for taking this survey!

1

180-Days Follow-Up Youth Survey

Your comments are very important to us. The information will help us evaluate the success of the 2016 Summer JAM Program.

A.	What is your gender?	Female	🗌 Male	
В.	What is your age?			
C.	What school do you attend?		····	
D.	What is your race (please, c	hose one)?		
	American Indian or Alas	kan Native	🗌 Asian	Black or African American
	Native Hawaiian or Oth	er Pacific Islander	U White	Other
E.	What is your ethnicity?	🔲 Hispanic or L	atino 🔲 N	lot Hispanic or Latino

I. My participation in the 2018 Summer JAM Program last year helped me:

Learn important life skills such as time management, good work habits, etc.	Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
Feel equipped for future work opportunities	Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
Be more motivated to achieve my career goals	Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
Learn more about occupational programs that support my employment efforts	Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
Understand the importance of education for obtaining a career	Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
Comments:					

2. Since completing **2017 Summer JAM Program** did you (please check all that apply):

Went back to high school	Went to post-secondary education (ex. trade school, university, etc.)	🔲 Got a job	Joined military
Other, please specify:			

Thank you for taking this survey!

County of Erie–2018 Summer Jobs and More	(JAM) Program
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1

One Year Follow-Up Youth Survey

Your comments are very important to us. The information will help us evaluate the success of the 2016 Summer JAM Program.

A.	What is your gender?	Eremale	🗌 Male	
В.	What is your age?			
C.	What school do you attend?		····	
D.	What is your race (please, cl	nose one)?		
	American Indian or Alas	kan Native	Asian	Black or African American
	Native Hawaiian or Oth	er Pacific Islander	U White	Other
E.	What is your ethnicity?	🔲 Hispanic or L	atino 🔲 N	lot Hispanic or Latino

I. My participation in the 2018 Summer JAM Program last year helped me:

Learn important life skills such as time management, good work habits, etc.	Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
Feel equipped for future work opportunities	Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
Be more motivated to achieve my career goals	Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
Learn more about occupational programs that support my employment efforts	Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
Understand the importance of education for obtaining a career	Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
Comments:					

2. Since completing **2017** Summer JAM Program did you (please check all that apply):

Went back to high school	Went to post-secondary education (ex. trade school, university, etc.)	🔲 Got a job	Joined military
Other, please specify:			

Thank you for taking this survey!

Appendix B:2018 Summer JAM Mid-Program Employer Survey2018 Summer JAM End-Program Employer Survey

County of Erie—2018 Summer Jobs and More (JAM) Program Mid-Program Employer Survey

Your comments are very important to us. The information will help us evyour input.	aluate the su	ccess of th	e Summer JAN	M Program. Than	k you for
Your Company/Organization Name:					<u> </u>
1. What is your overall assessment of the quality of the Summer	AM Progra	m so far?			
Poor Fair Good Excellent					
2. What is your assessment of the quality of the following parts of t that you did not participate in or experience, please mark "Don't Know		JAM Prog	gram so far?	(for any part of t	he þrogram
Orientation sessions for potential employers and participants	Poor	🗖 Fair	Good	Excellent	DK
Employer Application Packet	🛛 Poor	🗖 Fair	Good	Excellent	DК
Website to host information about the program and to provide opportunities for interested parties to state their interest	Poor	🗆 Fair	Good	Excellent	□ ок
Training sessions with youth for improving career readiness, career exploration, and soft skills training	Poor	🔲 Fair	Good	Excellent	□ dK
Employer meet and greet	Poor	🗖 Fair	Good	Excellent	DK
Job placement/matching of youth with employers	🛛 Poor	🗖 Fair	Good	Excellent	DК
Youth on-site work experience	🛛 Poor	🗖 Fair	Good	Excellent	DK
Support of program staff	🗋 Poor	🗖 Fair	Good	Excellent	DK 🗆
Troubleshooting/problem-solving when challenges are faced	🗋 Poor	🗖 Fair	Good	Excellent	DK 🗆
Communication/linkages with employers for oversight of job placements	Poor	🗋 Fair	Good	Excellent	□ рк
Focus on work placement in STEM-related fields	🗋 Poor	🗖 Fair	Good	Excellent	DK 🗆
Comments to further explain your assessment:					
3. What do you consider to be the "best" part of the Summer JAN	1 Program s	o far?			
		·····			

4. In your experience, to what extent do the youth display the following towards their work so far:

Accountability	Poor	🗖 Fair	Good	Excellent
Understanding hierarchy	🗋 Poor	🗖 Fair	Good	Excellent
Leadership and integrity	Poor	🗖 Fair	Good	Excellent
Professionalism (being on time, proper appearance, etc.)	Poor	🗖 Fair	Good	Excellent
Good work habits	Poor	🗖 Fair	Good	Excellent
Safety	🗖 Poor	🗖 Fair	Good	Excellent
Other, specify:	Poor	🗖 Fair	Good	Excellent
Comments:				

County of Erie—2018 Summer Jobs and More (JAM) Program

5. How would you rate your ability as an **employer** to provide the following supports to the youth so far?

io wing sup	sports to the you	iui so iai :	
🗖 Poo	or 🗖 Fair	Good	
Poo	or 🗖 Fair	Good	Excellent
Poo	or 🗖 Fair	Good	Excellent
D Poo	or 🗖 Fair	Good	Excellent
D Poo	or 🗖 Fair	Good 🗌	Excellent
Poo	or 🗖 Fair	Good	Excellent
Poo	or 🗖 Fair	Good	Excellent
	Low	Average	🗖 High
	Not at all	Somewhat	🔲 Very
oyment	Not at all	Somewhat	Very
mer	□ Not at all	Somewhat	U Very
r full-	Not at all	Somewhat	U Very
	Pool	Poor Fair Not at all	Poor Fair Good Not at all Somewhat wment Not at all Somewhat Invertion Not at all Somewhat

9. Additional comments:

10. Additional organizational questions:

Number of employees at your organization (if you don't know exact number, please estimate):

Organization type (please, choose one):

└ For-profit └ Non-profit

You play a critical role in preparing Erie County's youth for a successful future in school, in the workforce, and in life — thank you!

County of Erie—2018 Summer Jobs and More (JAM) Program End-Program Employer Survey

Your comments are very important to us. The information will help us evyour input.	valuate the su	ccess of th	e Summer JAN	A Program. Than	k you for
Your Company/Organization Name:					
I. What is your overall assessment of the quality of the Summer	AM Progra	m?			
Poor Fair Good Excellent					
2. What is your assessment of the quality of the following parts of a you did not participate in or experience, please mark "Don't Know (Di		JAM Prog	gram ? (for an	y part of the prog	gram that
Orientation sessions for potential employers and participants	Poor	🗖 Fair	Good	Excellent	DK
Employer Application Packet	🛛 Poor	🗖 Fair	Good	Excellent	DK
Website to host information about the program and to provide opportunities for interested parties to state their interest	Poor	🔲 Fair	Good	Excellent	□ ок
Training sessions with youth for improving career readiness, career exploration, and soft skills training	Poor	🗖 Fair	Good		Dк
Employer meet and greet	Poor	🗖 Fair	Good	Excellent	DK
Job placement/matching of youth with employers	🛛 Poor	🗖 Fair	Good	Excellent	DK
Youth on-site work experience	Poor	🗖 Fair	Good	Excellent	DK
Support of program staff	Poor	🗖 Fair	Good	Excellent	DK
Troubleshooting/problem-solving when challenges are faced	🗖 Poor	🗖 Fair	Good	Excellent	DK
Communication/linkages with employers for oversight of job placements	Poor	🔲 Fair	Good	Excellent	DК
Focus on work placement in STEM-related fields	Poor	🗖 Fair	Good	Excellent	DK
Comments to further explain your assessment:					
3. What do you consider to be the "best" part of the Summer JAA	Λ Program?_				
4. In your experience, to what extent do the youth display the follo	owing toward	ls their wo	ork?		

Accountability	🛛 Poor 🗳 Fai	~ 🗖 Good	Excellent
Understanding hierarchy	🛛 Poor 🛛 Fai	r 🔲 Good	Excellent
Leadership and integrity	🛛 Poor 🛛 Fai	~ 🛛 Good	Excellent
Professionalism (being on time, proper appearance, etc.)	🛛 Poor 🛛 Fai	r 🔲 Good	Excellent
Good work habits	🛛 Poor 🛛 Fai	r 🔲 Good	Excellent
Safety	🛛 Poor 🛛 Fai	- Good	Excellent
Other, specify:	🛛 Poor 🛛 Fai	- Good	Excellent
Comments:			

County of Erie—2018 Summer Jobs and More (JAM) Program

5. How would you rate your ability as an **employer** to provide the following supports to the youth?

5. How would you rate your ability as an employer to provide the following and supportive environment		· _ /		Excellent
On-the-job training			Good	
Clear work expectations			Good	
Youth supervision and feedback			Good	
Answering youth questions and concerns			Good	
STEM related work tasks			Good	
Other, specify:			Good	
Comments:				
6. Additional Questions:				
How would you rate the youth level of interest in the Summer JAM Program ?		Low	Average	High
How engaged are the youth in the Summer JAM Program?		Not at all	Somewhat	U Very
How helpful is the Summer JAM Program in addressing your employneeds?	oyment	Not at all	Somewhat	Very
How committed is your company to the implementation of the Sum JAM Program?	mer	□ Not at all	Somewhat	Very
How likely are you to hire a Summer JAM youth as a regular part-o time employee at the end of the program?	r full-	□ Not at all	Somewhat	Very
7. In what ways can the Summer JAM Program be improved? 8. Would you recommend the Summer JAM Program to others?				
Yes, Why?				
No, Why?				
9. Would you consider making a contribution to the program?		es 🛛 No	🗖 Maybe	
10. Additional comments:				
II. Additional organizational questions:				
Number of employees at your organization (if you don't know exact	t number,	please estimate)	:	
Organization type (please, choose one):	Non-p	orofit		
You play a critical role in preparing Erie County's in the workforce, and in li			future in scho	ol,

Appendix C: 2018 Summer JAM Staff and Partner Survey



2018 Summer JAM Staff and Partner Survey

General Information and Instructions

Your comments are very important to us. Please take a moment to complete this survey.

This is a voluntary survey that will help improve and strengthen the program. There is no right or wrong answer. Please, choose an answer that best describes your experience.

Thank you for your input!



2018 Summer JAM Staff and Partner Survey

Overall Assessment

1. What is your overall assessment of the quality of the Summer JAM Program for the targeted youth in the County of Erie?

() Poor

🔵 Fair

🔵 Good

Excellent



2018 Summer JAM Staff and Partner Survey

Assessment of Various Program

2. What is your assessment of the quality of the following parts of the Summer JAM Program: (for any part of the program that you did not participate in or experience, please mark "Don't Know."

	Poor	Fair	Good	Excellent	Don't Know
Orientation sessions for potential employers and participants held throughout Erie County	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
Employer Application Packet	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Youth Application Packet	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Website to host information about the program and to provide opportunities for interested parties to state their interest	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Training sessions with youth for improving career readiness, career exploration, and soft skills training	•	•	\bigcirc	\bigcirc	•
Employer meet and greet	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Job placement/matching of youth with employers	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
Youth on-site work experience	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Support of program staff	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Troubleshooting/problem-solving when challenges are faced	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Communication/linkages with employers for oversight of job placements	\bigcirc	•	\bigcirc	\bigcirc	0
Focus on work placement in STEM-related fields	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc



2018 Summer JAM Staff and Partner Survey

Best Part of the

^{3.} Comments to further explain your assessment:

4. What do you consider to be the "best" part of the Summer JAM Program?



2018 Summer JAM Staff and Partner Survey

Youth Outcomes

5. Did the Summer JAM Program provide the participating youth with: (For any goal of this program that you cannot assess, please mark "Don't Know.")

	Yes	Somewhat	No	Don't Know
Improved employability through job readiness training	\bigcirc	ightarrow	\bigcirc	\bigcirc
Exposure to future career paths through career exploration activities	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Increased employment opportunities through summer job placement	\bigcirc	\bigcirc	\bigcirc	\bigcirc



2018 Summer JAM Staff and Partner Survey

Employer Outcomes 6. Did the employers participating in the Summer JAM Program: (For any goal of this program that you cannot assess, please mark "Don't Know.")

	Yes	Somewhat	No	Don't Know
Have their employment needs met	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Have adequate preparation to take on the Summer JAM youth	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Fulfill their responsibilities for the Summer JAM youth with respect to supervision and reporting	\bigcirc	\bigcirc	\bigcirc	lacksquare



2018 Summer JAM Staff and Partner Survey

Youth Interest

7. Overall, how would you rate the level of interest of participating youth in completing the Summer JAM Program? (If you have no direct knowledge of this, please mark "Don't Know.")

🔵 High

🔵 Average

🔵 Low

🔵 Don't Know



2018 Summer JAM Staff and Partner Survey

Employer Interest 8. Overall, how would you rate the level of interest of participating employers in providing quality job opportunities for disconnected youth in Erie County? (If you have no direct knowledge of this, please mark "Don't Know.")

🔵 High

Average

🔵 Low

🔵 Don't Know



2018 Summer JAM Staff and Partner Survey

Program Improvement

9. In what ways can the Summer JAM Program be improved?



2018 Summer JAM Staff and Partner Survey

Recommend Program to Others

10. Would you recommend the Summer JAM Program to targeted youth and employers to participate in this program?

Yes

No



2018 Summer JAM Staff and Partner Survey

Recommend Program to Others: Comments

11. Why would you recommend the Summer JAM Program?



2018 Summer JAM Staff and Partner Survey

Recommend Program to Others: Comments

12. Why would you not recommend the Summer JAM Program?



2018 Summer JAM Staff and Partner Survey

Thank You!

Appendix D:	2018 Summer JAM Process Improvement Day Event Flyer
	Rapid Process Improvement Agenda
	Rapid Process Improvement Book Flyer
	Rapid Process Improvement Event PowerPoint
	Waste in Service Organizations Handout
	Waste in Service Organizations Combined File
	You Get What You Design Diagnostic Tool
	Value Stream Map Handout
	2015 Summer JAM Value Stream Map Issues
	2016 Summer JAM Value Stream Map Issues
	2017 Summer JAM Value Stream Map Issues
	2018 Summer JAM Process Improvement Day Feedback



We want to hear from all Summer JAM participants: Employers, Youth, Staff, and Funders



We are conducting a rapid Summer JAM process improvement event to improve program experience for all participants.

In a group setting, we are asking you to participate in a rapid process improvement event that will inform program modifications and greatly improve the program experience for all participants.

During this 1-day event you will:

- Learn process improvement technique that allows you to reduce waste and redesign process
- Redesign and improve Summer JAM program processes to better meet your needs

Lunch is provided.

WHERE:

GECAC 18 West 9th Street Erie, PA 16501

WHEN: August 9, 2018 at 8:30 AM-4:30 PM (includes ½ hr lunch)

Reserve your spot today by emailing Ben Wilson at bwilson@gecac.org

Any questions will be answered by contacting either:

Tania Bogatova, Ph.D., Co-facilitator KeyStone Research Corporation 3823 W. 12th St., Erie, PA 16505 Phone: (814) 836-9295 x 105 Email: <u>taniab@ksrc.biz</u> Joyce A. Miller, Ph.D., Principal Facilitator KeyStone Research Corporation 3823 W. 12th St., Erie, PA 16505 Phone: (814) 836-9295 x 131 Email: <u>joycem@ksrc.biz</u>







KeyStone Research Corporation (KSRC)

Summer JAM Rapid Process Improvement Event

August 9, 2018, 8:30 am-4:30 pm

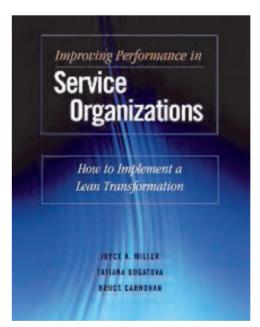
Facilitators: Joyce Miller, Ph.D. and Tania Bogatova, Ph.D. joycem@ksrc.biz and taniab@ksrc.biz

Thursday, August 9, 2018	
8:30 am – 8:45 am	Welcome, Introductions and Overview of Day
8:45 am – 10:00 am	Introduction to Lean Thinking: • Waste • Unacceptable Results • Value/Value Streams • Performance Measures
10:00 am – 10:15 am	Break
10:15 am – 11:30 am	 Introduction to Lean Thinking: Value Stream and Process Flow Mapping Root Cause Analysis Generating Problem Solutions
11:30 am - 12:30 pm	Mapping the Summer JAM Value Stream
12:30 pm – 1:00 pm	Lunch
1:00 pm – 2:30 pm	Mapping the Summer JAM Process Flow Current State
2:30 pm – 2:45 pm	Break
2:45 pm – 4:15 pm	Future State Maps/Process Improvement Recommendations
4:15 pm – 4:30 pm	Closing and Next Steps

Lean Thinking for Process Improvement

IMPROVING PERFORMANCE IN SERVICE ORGANIZATIONS: How to Implement a Lean Transformation

Joyce A Miller, Tatiana Bogatova, Bruce Carnohan



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224 pages 978-0-19-061628-1 Paperback: \$38.95 *Improving Performance in Service Organizations* guides professionals through the application of lean concepts and methods in the service sector. Service organizations that undergo a lean transformation optimize the use of time and money associated with operations and ensure that scarce resources are allocated to the activities that produce the greatest value for clients served. By applying the lean concepts, methods, and tools introduced in this book and creating a culture of continuous improvement, service organizations can increase effectiveness and improve accountability for the funding they receive.

About the Authors:

Joyce Ann Miller is a sociologist specializing in evaluation research and social policy. She established KeyStone Research Corporation (KSRC) in 1980, and has over 30 years of experience in providing research and organizational development services to organizations in the service sector.

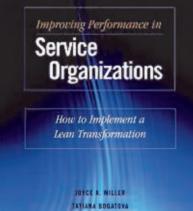
Tania Bogatova has over 15 years of experience in policy/program research, data analysis, and evaluation studies. Her educational background is in quantitative analysis and organizational learning and leadership.

Bruce Carnohan is a specialist in the marketing, training, and implementation of lean and Six Sigma tools with an Advanced Diploma in industrial management from Bristol Polytechnic, UK.



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Part I Overview. Introduction to Performance Improvement in Service Organizations

Chapter One. Improving Performance through a Lean Transformation Chapter Two. Establishing a Context for Improving Organizational Performance Part I. From Knowledge to Practice: Exercises

Part II Overview. Understanding Basic Concepts of Lean Thinking Chapter Three. Value Streams, Wasteful Activities, and Unacceptable Results Chapter Four. Performance Measures Part II. From Knowledge to Practice: Exercises

Part III Overview. Using Lean Tools and Methods

Chapter Five. Value Stream and Process Flow Mapping Chapter Six. Problem Solving to Identify Improvement Opportunities Chapter Seven. Implementing Improvements and Tracking Results Part III. From Knowledge to Practice: Exercises

Part IV Overview. Sustaining Improvements Overtime

Chapter Eight. Creating a Culture of Organizational Learning and Your Lean Chapter Nine. Case Studies of Lean Transformations in Service Organizations Part IV. From Knowledge to Practice: Exercises

Appendix A. Logic Models Glossary Resource Material References Index



Order online at www.oup.com/us



Joyce A. Miller, Ph.D. Tania Bogatova, MBA, Ph.D. Principal Evaluators, Summer JAM



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What we will do:

- Provide an overview of *lean thinking* as a framework for improving organizational processes
- Examine value stream and process flow mapping as a lean tool used to analyze processes and determine improvements
- Map Summer JAM processes and determine improvements.



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What is lean thinking?

A framework for **problem solving** and **designing** organizational **processes** that focuses on delivering the most **value** to **clients** while consuming the **fewest resources**.

It provides a set of **concepts** and **methods** that enable organizations to identify and eliminate **waste** embedded in their organizational processes and strive for **performance excellence**.

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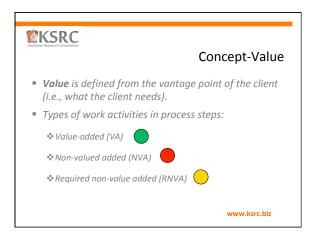
Transformation Steps

- Identify focus—gather data from stakeholders
- Prepare for mapping—value stream and process flow
- Create current state maps and add critical data
- Prioritize process issues Conduct root cause analysis
- Map future state
- Determine and prioritize solutions
- Develop action plans
- Track changes over the long term
- Sustain improvements
- Start over from beginning

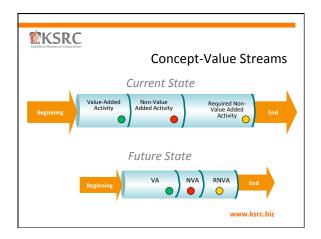






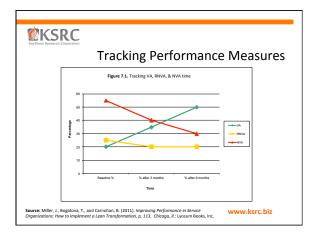


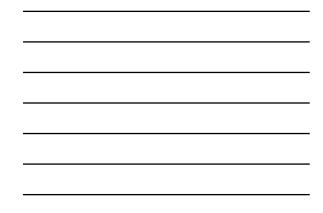


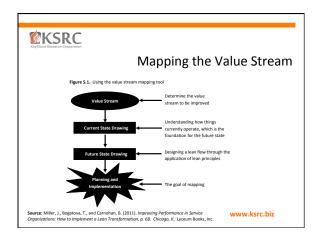




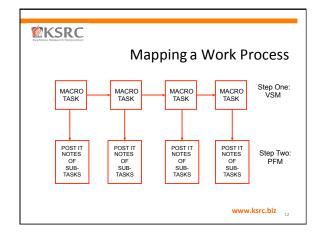








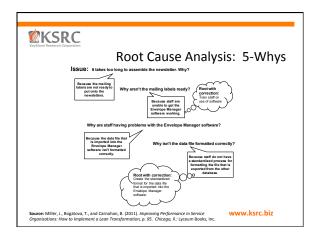




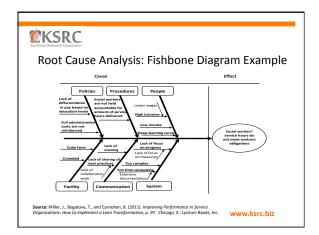














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Generating Problem Solutions--Brainstorming

- A method to solicit ideas from a team
- Organize ideas around common themes
- Ask these basic questions:
 - Is there a better way to design the process?
 Can the root cause(s) be eliminated?
 Can negative forces be minimized?

•Can positive forces be strengthened?



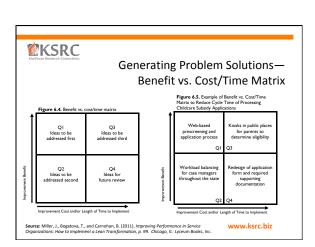
Have all possible scenarios been explored?
Have others, such as technical experts, customers, clients, and so on, been involved to give their perspectives?

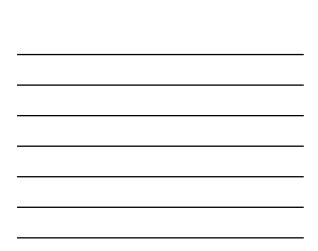
Source: Miller, J., Bogatova, T., and Carnohan, B. (2011). Improving Performance in Service Organizations: How to Implement a Lean Transformation, p. 98. Chicago, II.: Lyceum Books, Inc.













- Optimizes use of time, money, and other scarce resources
- Taps into the latent energy and innovative ideas of personnel
- Enhances client service
- Increases organizational effectiveness and operational efficiency
- Establishes accountability
 - incubincy



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For More Information

- Joyce Ann Miller, Ph.D., joycem@ksrc.biz
- Tania Bogatova, MBA, Ph.D., taniab@ksrc.biz

Miller, J., Bogatova, T., and Carnohan, B. (2011). Improving Performance in Service Organizations: How to Implement a Lean Transformation. Chicago, II.: Lyceum Books, Inc.

KeyStone Research Corporation 3823 West 12th St. Erie, PA 16505 814-836-9295

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Waste in Service Organizations

Types of Waste	Definition & Examples
Waiting	When individuals (staff and/or clients) cannot proceed with their work or next step of a process as they wait on other parts of the process to be completed:
Convoluted Pathways	When there are complicated pathways, with many twists and turn that people and/or material must travel through a value stream:
Rework	When a process is set up in a way that requires the same activity to be done more than once:
Information Deficits	When information is missing that is required for a work process to move forward:
Errors/Defects	When services are delivered and/or materials produced and rejected because of errors, mistakes, and/or poor quality:
Inefficient Work Stations	When a work station is set up in a way that requires more movement of an individual to complete a set of tasks:

Types of Waste	Definition & Examples
Extra Processing Steps	When there are numerous steps in a process that do not contribute to the delivery of a service or creation of materials:
Stockpiled Materials and Supplies	When more materials than needed are produced and maintained in inventory:
Excess Services and Materials	When an organization delivers more services and produces more materials than are needed by client:
Process Variation	When there are no standardized or defined work flow processes in place:
Resource Depletion	When an organization allocates critical resources (e.g., personnel, time, and money) to completing work activities that add no value to the service delivered or materials produced, thereby diverting these resources away from what is needed for value- added work activities:

Source: Miller, J., Bogatova, T., and Carnohan, B. (2011). *Improving Performance in Service Organizations: How to Implement a Lean Transformation, p. 45. Chicago, Il.:* Lyceum Books, Inc.

Waste in Service Organizations

Definition & Examples
When individuals (staff and/or clients) cannot proceed with their work or next step of a process as they wait on other parts of
the process to be completed:
 A patient waits in the lobby of a hospital to be escorted to an exam room.
• A supervisor waits for her assistant to compile some data, which is required for her to complete a report.
When there are complicated pathways, with many twists and turn that people and/or material must travel through a value
stream:
 A contract requires signatures in a sequential order of multiple authorities, all of which are located throughout an
organization's set of buildings, therefore the path followed is not sequential, but up and down/back and forth throughout the office grounds.
 An agency receives an application for service that is incomplete, requiring it to be sent back to the applicant to complete and resubmit.
When a process is set up in a way that requires the same activity to be done more than once:
The data/information about the mailing address of a customer must be entered into an order database and then re-entered
into a UPS database that is used by the organization for ground shipment because the databases are not linked and certain
fields will not auto-populate.
 An agency uses paper files to hand count the number and type of services it delivers for a quarterly report, because its
electronic database to record this information has an error in the way it does the counts.
When information is missing that is required for a work process to move forward:
• An emergency room takes in patients that do not have a list of their medications, which requires the hospital staff to contact
others to determine this information.
• An application form does not have complete and clear instructions about filling out the form, which results in many applications
being received that are filled out incorrectly.
When services are delivered and/or materials produced and rejected because of errors, mistakes, and/or poor quality:
An agency prints off 10,000 copies of a promotional flyer, only to find out later that there was an error on a critical date on the
brochure, requiring it to be reprinted.
 A hospital pharmacy fills a prescription for a patient but gives the wrong dosage, resulting in the patient's death.
When a work station is set up in a way that requires more movement of an individual to complete a set of tasks:
 An agency has a central filing room where all staff must go to retrieve a client's file to work on.
A room set up to assemble a set of educational materials (e.g., books, CDs, flyers, and a tip sheet) into a box for mailing does not have materials in the correct order to placing in the box.

Types of Waste	Definition & Examples
Extra Processing Steps	 When there are numerous steps in a process that do not contribute to the delivery of a service or creation of materials: A staff person completing an assignment for his/her supervisor keeps putting off completing it, then has to go back to the supervisor to clarify what needs to be done. An auditor for an organization that has a government contract reviews all of that organization's sub-contractor files to assure accuracy in documentation, rather than a representative sample of these contract files.
Stockpiled Materials and Supplies	 When more materials than needed are produced and maintained in inventory: An organization buys bulk supplies and other material at the end of a fiscal year because the money has to be spent, not out of need. A final report is produced in 25 copies, although only 10 are needed for distribution, requiring the remaining copies to be stored.
Excess Services and Materials	 When an organization delivers more services and produces more materials than are needed by client: An organization has a standard package of services it offers to its clients who are looking for work, even thought at least half of the clients do not need the entire package. A hospital has the practice of ordering specialty consults for a patient who does not need that consult.
Process Variation	 When there are no standardized or defined work flow processes in place: An organization's database has many open-ended fields that are completed by the data entry person, where the same items may be entered in different ways (e.g., person's name—some do first name, last name, others do last name, first name). Four staff within an agency review applications to determine eligibility for a service and one person has a set of criteria that are not as stringent as the other staff.
Resource Depletion	 When an organization allocates critical resources (e.g., personnel, time, and money) to completing work activities that add no value to the service delivered or materials produced, thereby diverting these resources away from what is needed for value-added work activities: An organization's staff spend a considerable amount of time dealing with clients who are not eligible for a service (e.g., going through a denial process and handling grievances), thereby limiting the time they have to address the needs of eligible clients. A county government has only enough funds to cover the salary of 85% of its workforce, requiring the staff to go on unpaid leave for 1 day of each week, reducing the amount of time staff have to complete the work at hand.

Source: Miller, J., Bogatova, T., and Carnohan, B. (2011). *Improving Performance in Service Organizations: How to Implement a Lean Transformation, p. 45. Chicago, II.:* Lyceum Books, Inc.



Does Your Organization Experience Unacceptable Results?

Unacceptable Results (URs) are the negative consequences of the way work processes are designed and implemented that may be experienced by staff, clients, and/or other stakeholders, causing them to be dissatisfied and frustrated.

When these URs are prevalent in one or more of an organization's work processes, they negatively impact an organization's performance in accomplishing its goals and objectives.

However, URs represent **opportunities** for designing and implementing **improvements** to achieve high levels of performance and **exceptional results**.

Research-Based Categories of Unacceptable Results - FAQ WOES

Flow of Work Adequacy of Resources Quality of Service/Product

Work Load Balance Organization of Work Environment Effectiveness of Process Standardization of Work

UNACCEPTABLE RESULTS - DIAGNOSTIC TOOL

Flow of Work Does your organization experience In a lean organization, the flow of • A lot of "churn" when making important decisions?...... work is triggered by client/customer • Too much "red tape" in work processes? needs. It is even and steady from • Staff being constantly interrupted when working?..... the beginning of a process through the end, without extra processing • Taking too long to deliver services to customers/clients?... steps, numerous starts and stops, • Too many delays in getting work accomplished? or periods of extended wait time. Adequacy of Resources Does your organization experience In a work environment, there must • Not enough supplies to complete projects?..... be sufficient time, an adequate number of personnel, and required • Insufficient time to get all the work done? materials available (e.g., supplies • Staff being overwhelmed with work piling up? and equipment) to complete work requirements, and meet client/ • Equipment not being available to complete work?..... customer needs. Does your organization experience **Quality of Service/Product** Organizations must design and Services/products that do not meet quality standards?.. implement processes with the Inconsistency in the quality of products/services? expectation of providing high • The same mistakes being repeated? quality services and/or products, which meet the needs of clients/ • Complaints about the quality of products/services?..... customers. • Staff having to do "rework" because of errors/mistakes?.. 🔲

UNACCEPTABLE RESULTS – DIAGNOSTIC TOOL (CONT'D)

Work Load Balance Does your organization experience The distribution of work across • Some staff having more work to do than others? staff members or steps in a process must be equal and evenly • "Bottlenecks" in work processes?..... balanced, otherwise there will be • The "hurry up and wait" syndrome?..... disruptions of the flow of work, • Work piling up in queues for long periods of time?..... resulting in both bottlenecks and extended wait time between • Delays in delivering products/services to clients? steps in a process. Organization of Work Environment Does your organization experience A work environment needs to be • Staff being unable to find what they need organized and clean, with items to complete work?..... in their proper place so they can • Disorganized, cluttered, and/or unclean work spaces?.... be retrieved without delay when Supplies or equipment being lost or missing?..... needed and there are no safety hazards as a result of cluttered. • An unsafe work environment?..... unclean work spaces. Effectiveness of Process Does your organization experience Within a work environment, • Too many "work arounds" in work processes?..... processes must be designed and • A number of "dead ends" in work processes?..... implemented to accomplish their • Processes that don't do what they are designed to do?.. specific purpose and achieve results, as intended. • No answers to questions about how to get work done?. Does your organization experience **Standardization of Work** Within an organization, when • No clearly defined process to complete work? a work process is standardized • The "right hand" not knowing what the there are explicit instructions "left hand" is doing?..... as to the what, how, who, and • People getting the "runaround" when they ask questions?....... \Box when the steps of a process are • Staff saying it is not their job when asked to do something? implemented, which will result in consistency of service or • A lot of chaos in the office? product delivery.

• A duplication of work effort?.....

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Pennsylvania: 3823 West 12th St., Erie, PA 16505 (814) 836-9295 Ext. 131

Recruitment/ Outreach for Youth and Employers	Orientation/ Paperwork	Work Readiness Training	Youth and Employers Matching	Work	Close out/ Evaluation
April – Mid May • Staff • Employers • Youth	Late May Informational Session • Students/Youth • Employers	Mid June 1 week youth	Mid June – Mid August Employers & Youth	Mid June – Mid August 180 hour max	Mid June – Mid August September 30 th
	Process I	Flow Maps: Summer JAN	I Program		
Recruitment/ Outreach for Youth and Employers	Orientation/ Paperwork	Work Readiness Training	Youth and Employers Matching	Work - Payroll	Close out/ Evaluation
Make sure everyone gets the memo	Youth: Contact EMTA to get busing	Day 1: Notify students about	Erie – Update list of	Payroll 1- Receive	
Q & A what do you want to do?	Oct. design flyer	training Have students sign in	employer Attend job	orientation package has to be completed	

Put info for schools	Create exciting flyer		training		
		Fill out paperwork –	secessions	Direct deposit	
Youth:	May – distribute flyers	SS#, tax & forms,		location work	
Get the apps		packet	Complete job	site, W4, Act	
	Post on social media	Bank account,	compatibility	32 (PST code),	
Contact guidance		direct deposit	packet	Social Security	
counselors at schools	Set-up orientation	form	_	сору	
	sites/places	How to	Conduct mock		
Put apps in schools	Meet w/ counselors	properly alert	interviews	If not complete	
		you are not	with students	back to	
Create flyer	Compile application	coming in		counselor or	
	packet for students	(sickness? Etc)	Continue on	program	
Put out flyer-school		Appearance	with job	director	
communities &	Meet with students	l=hierarch	training	contact for ?	
youth centers		expectations		client	
	Compile application	accountability	Ask students		
Meet with guidance	packet for students	Role play	where they live	Complete	
counselors at each			and want to	enter into	
school	Meet with students	Create soft skill	work	system	
		template for week			
Send Rep. to each	Gather paperwork (W-9,	Receive soft	Ask students	Driver License	
school & speak to	etc.)	skills training	about	w/c class, Prg	
students	 If paperwork 	Location:	transportation	code, bank	
	needs updated, get	school?	and job	certification	
Follow up with	info	Gannon?	interest	• Void	

students at each	Where does	Usually a week		check of
school	confidential		Place students	DD
	paperwork go?	Pair students to	at locations	Complete
Create flyers		practice	near them or	enter into
	Gather student contact		requested by	system
Send flyers home	info	Receive gift cards-job		
with students		match?	Re-create	2-Receive
	Go to Schools & meet with		student app	timesheet on
Put flyers in schools	student body	Oscar nominated	with more	day , ending
youth & community		The Maggie	details –	day
centers YMCAs	Call/reach out to students	Experience	example job	
	personally		interest &	Counselors
Put apps in every		Received wrong letter	available	verify hours,
school	Find sites that are		transportation	SS #
	logistically convenient	Mad long phone call	school	• If not
Employer:			attendance	correct,
Word of mouth &	Have kids fill out ? net &	Got no answer		contact
meetings	career survey		Review and	ev ? for
		Got info from Barbie	compile large	correcti
Meet with	Have list for what kids		list of varied	ons
organizations &	need to have Day 1 of	Showed up to random	job employers	
employers	orientation	training		Forward to
			Create job	payroll, verify
Chamber meetings	Contact past JAM kids to	Wait for Kevin	training	timesheet, SS
	give testimonials	approx., 2 ½ hours		#, add ?

Create flyer	Conflict resolution	Paperwork was	Group job training by	• If not
Put out flyers to		received completed	student	complet
employers	In survey-ask ailments,		interest	e or
	allergies, work	Got boring, barley		errors
Create Pack	restrictions	explained paperwork	Create break	found
		#6	out sessions	back to
Talk to Chamber	Employer:		about jobs in	counsel
have them be a	Create employer flyer	20 minute break	specific field	or and
sponsor			interest	DM? for
	Employer training –	More paperwork.		correcti
Assist manufactures	expectations, legally	Please see post it #6	Hold mock	ons
meet with them			interviews in	Data entry into
	Entice employers to sign	Went home for day	said field	payroll system
Meetings one on one	up via social media	one		
employers			Meet with	Print report
		Day two: more	potential	for review
Enroll		paperwork	employers	prior to
				processing
		Poorly done mock	Examine	• If not
		interview	student	correct
			locations, job	fi error
		Went home for the	locations, and	and
		day	job	reprint
			compatibility	for

			• []
	Day three! Wait for		processi
	Kevin 1 ¾ ? hour	Help students	ng
		with	
	Fill out exit	transportation	Finalize
	paperwork same	issues	payroll upload
	packet from day 1		payroll for DD?
		Bussing,	By Wed.
	Received important	carpool, etc.	
	gift card	•	Checks cut for
	0	Match students	clients not DD:
,	Went to Walmart to	with	mail Thurs.
	spend gift card	employers	afternoon
	1 0	Ĩ	paystubs mail
	Fast forward 2ish		Thurs.
	months		
			Review Tues
	Makes this chart		or Wed. from
	Makes this chart		bank re:
	The end		return review
	The enu		bank account
			info
			• If bank
			account
			is wrong
			review/

	DM: if
	was DD
	process
	check
	Distribute
	payroll
	summary to
	prg? For
	review verify ?
	people GD?
	During
	orientation EE
	& ER ?
	explained how
	to complete
	timesheet
	Counselor will
	contact ER to
	inform them
	the day they
	are coming to
	pick u[

		timesheet either Wed. or Thurs. ? Counselors will pick up timesheet they verify students and signature
		When back in office counselors will review timesheet in detail
		After timesheet are corrected forward to P? by Friday by 3:00

		If error is identified counselors work with EE & ED to correct	
		If another error is identified contact ER & EE by email or phone for corrections	

Value Stream Steps	Identified issues related to these steps
Recruitment/	Employer: Need more employment partners and funds
Outreach for Youth	
and Employers	Employer: more jobs to more youth
	Employer: More youth on the work site needed
	Partner/Staff: More STEM related placements could be developed.
	Partner/Staff: Reach out to potential employers at least two months prior to start of program. Contact business associations (such as MBA) and seek to provide group presentations on the program.
	Partner staff: provide better wages to attract good candidates for short term staffing for the program
	Partner/Staff: need additional private funds for the program
	Partner/Staff: add more employers from STEM-related industries
	Students: More employers and greater range of jobs
	Students: get more youth to sign up for the program; add more youth that need help and funding
	Students: get out to others about this program—people did not know about it
	Students: more slots for more youth
	Students: start the program earlier

	Students: call program participants more efficiently
Orientation/ Paperwork	Employer: First couple weeks seemed disorganized with information
Completed	Employer: a lot of confusion at the beginning as to how and what things need to happen and disorganization
	Employer: Paperwork and pay scale worked out before youth start working
	Employer: Rules and regulations, expectations, need written set of guidelines.
	Employer: Need more communication/earlier next year.
	Employer: application process between Summer JAM and ESD was redundant for the students—filled out the same paperwork twice.
	Employer: I never knew there was a website for Summer JAM, nor employer meet and greet, work placement in STEM related fields
	Employer: give employers an opportunity to interview and learn more about students ahead of time so they can prepare work that suits their background and skill level
	Employer: employers should be sent information via email with all the forms to complete
	Partner/Staff: I am not aware of a dedicated website for the program. Employer packet could be simplified—a bit heavy on the legal language
	Partner/Staff: Employer meet and greet could have been more formally organized
	Partner/Staff; Need better screening of youth regarding work interests at time of sign-up—e.g., provide an inventory based on available worksites to address this.

	Partner/Staff: provide coordinators with ID badges.
	Students: be more organized; better communication; have IDs
	Students: more organized with times working and making sure there is clear communication about getting paychecks
	Students: to be more respectful of the students
Work Readiness Training	Employer: Students need more soft skills training—e.g., need to know they should not use their cell phones during work time; need to know how important it is to commit to work each day for set hours, need better communication skills; more emphasis on making impressions and getting involved with the work environment
	Employer: Employers should be part of orientation for parents and youth
	Employer: students should receive more than 1 week of workforce training.
	Partner/Staff: More active role-play in the job readiness training; providing students with a FACT sheet of key employer expectations procedure to call in if sick, missing bus connections or being late; specific information on student work attire, including acceptable hair and nail length to be able to perform physical labor; appropriate attire and footwear on the job. Additionally, parents need to be informed that to ensure their child's success in the program they need to be committed to having their child report to work and not ask them to perform childcare duties at home.
	Students: make training shorter; limit time for the work readiness program—could be less than a week
	Students: provide food for the training program.
	Students: shorten training or no training for those who returned to the program

	Students; during the training make everyone sit closer and pay attention
Youth and Employers Matching	Employer: needs for interaction and involvement with employer when matching the right student with the position
	Employer: It is important for the program to understand other cultures and their customs to ensure that these differences are clearly communicated to the participating employer
	Employer: we were not able to have the student do work that was closer to his interests—if we were involved earlier in the process of ensuring a good match, this could have been avoided
	Employer: it is difficult to always find the best work site location for the youth participants Employer: More time needs to be spent to ensure the best possible match for the employer and the student
	Partner/Staff: Interview all students before placing with an employer
	Students: Ask students about what kind of job they want and see if the program can that job for them.
	Students: youth over 18 could be allowed to operate machinery and drive company vehicles if they have their license
	Students: easier jobs
	Students: by giving those who wanted a job the job they asked for; they see what kind of jobs we want to do
	Students: better job placement; we should be able to choose where we work

Youth Work with	
Employers	Employer: Need better pre-planning prior to hire—e.g., procedures on paychecks and timesheets, how many youth employed by each company, lunch time, etc.
	Employer: more communication between employers and program at start-up
	Employer: transportation for youth to workplace
	Employer: we had a youth that was a no-show and one that was moved to another employer
	Employer: we were not able to spend as much time with our student to provide feedback
	Employer: extend the students' time on the job. When their time ended, they wanted to work more
	Students: extend job period time; more work hours, more hours would be great; it could be longer; provide more hours; offer more than 180 hours; extend work hours;
	Students: higher pay; pay checks could be higher; pay rate can be increased; higher pay
	Students: supervisors should always keep us busy
Closing & Evaluation	Employer: How will Summer JAM be sustained over time? Is it replacing other programs or enhancing other programs? The community strategy is just as important as the yearly summer program
	Partner/Staff: Summer JAM needs to be a year round program with metrics in place so time is maximized for preparation, which will make the process even smoother
	Students; help youth find not only jobs for summer, but also for a school search

Value Stream Steps	Identified issues related to these steps
Recruitment/ Outreach for Youth	Employer: Get more students to take advantage of the Summer JAM program
and Employers	Employer: We requested 3-5 youth and only have 1 employee
	Employer: Need extra help with Summer JAM
	Employer: More communication at an earlier date
	Employer: Students should have to participate in mock interviews with employers
	Employer: Contacting the employees before the start of the program just so we know when things will happen
	Employer: Need more students
	Employer: More direction and background checks
	Employer: Screen youth a little better for willingness to work
	Employer: Start recruiting earlier
	Partner/Staff: There really are no STEM jobs. A push should be made to get STEM employers.
	Partner/Staff: More community outreach to reach a variety of employers throughout the year
Orientation/Paper work	Employer: Better planning and organization needed
	Employer: More structure with background checks, forms, etc.
	Employer: Thought it went well, I would like to attend the orientation for participants next year
	Partner/Staff: Orientation needs to be done differently. Difficult to keep attention of a room of 100. Need to implement small group activities to keep them engaged. Mixed media – YouTube clips on appropriate work behavior would show, not

	tell, students what is accepted. Staff should be utilized more in the sessions. Staff is professional and can help lead group
	activities.
Work Readiness Training	Employer: More funds in school training
-	Employer: Supervisors need more interaction and pre-planning for their summer
	Employer: Encourage the students to be proactive and ask questions to learn more about the workplace
	Employer: Give workers an idea of a typical work day
	Employer: We feel that extra initial training might be helpful.
	Staff/Partner: I feel there should be a separate survey for youth after completing the training session in the first week. They were asked to complete a survey at the end of the program and a number of students said they couldn't remember the details of that week. Then have a separate survey for the work experience. Room for improvement on training session. For example, spent two complete days on mock interviews. That time could have been used better. The group could have been divided down into smaller groups with the various counselors leading the smaller groups. This would have been more efficient.
	Staff/Partner: The students DO need training, coaching, mentoring because for many, this is a first job and they do not have any idea about work expectations – punctuality, cell phone usage on job, employer communication.
	Staff/Partner: More job preparation
Youth and Employee	Employer: Workers should be placed in field of interest
Matching	Employer: It would be nice to know who we are getting early so we can determine the best job for the Summer JAM youth
	Employer: Screen applicants better for the positions that are offered
	Employer: Screen kids before placement to make sure they want the work being offered
	Partner/Staff: More career exploration. Tests were taken but no reviewed with the youth and they did not get their results. They were taken and not referred to. Students listed their areas of interest. Older students should be placed if possible in

	jobs that coordinate with their interests/possible career choices so they can see if that is an area they really want to
	pursue.
	Partner/Staff: More community outreach to reach a variety of employers throughout the year.
Work	Employer: Would like additional hours
	Employer: The students had many issues with work ethic. From skirting duties, hiding and using personal devices on work time despite repeated warnings/conversations.
	Employer: We found it difficult to have enough time to spend with the students daily. It's a very independent position.
	Employer: Very attentive in the beginning but we have not seen our worker in weeks. Very disappointing.
	Employer: It was very helpful having out employee doing this for the second year. Consistency is so important!
	Employer: We are unsure how to handle the students when they don't perform to a certain standard.
	Employer: We were not aware that there should be a STEM focus
	Employers: Supervisors need more interaction and pre-planning for their summer
	Employer: Electronic communication for submissions of time log and surveys, advance notice of meetings and activities
	Partner/Staff: Gannon University was an excellent employer. They offered sessions to the students every Monday morning on career development, resume making conflict resolution, etcfor each week. These sessions made an impact on the youth. This added component would be a great asset to each youth participant.
	Partner/Staff: Introduce job skills/soft skills to youth for appropriate job experience (ex. Procedure to call of sick, filling out applications, work ethics, attendance and timeliness.
	Student: Needs better structure. Too many fellow working the bare minimum or not at all, leaving certain workings with more than they can do. Timing of work schedule was bad, no flexibility. Paint wasn't ordered in time, in the meantime we used red, moldy pint. Everyone at the worksite is friendly, but much stress due to not getting enough done.

	Student: The work is pretty difficult and would really want a raise. \$7.25 is just not enough.
Closing	Employer: More counselors to achieve more direction and more communication
	Employer: Need more time to evaluate growth
	Employer: For future years we may just want 1-2 students as we have found that a larger group is more difficult to manage.
	Employer: Mix boys and girls
	Employer: Maybe follow up with students to review skills/maintaining and seeking employment when program is over
	Employer: Seek additional funding sources
	Employer: It is not clear to me if there are particular program goals or outcomes that we should be helping to meet. In general I think we are doing a great job in giving the participants experience in the work world, but if there are some measurable we can help hit, let us know.
	Partner/Staff: More funding and extended time frame.
	Partner/Staff: There should be an end of program celebration for the youth to come together to discuss their experiences. They can teach each other in ways that adults cannot. Further, they need to be recognized for their achievement and others should be acknowledged for things such as, perfect attendance, getting a job through the program, etc. There should be a several day wind-down after the jobs so the students can add the work experience to their resumes, review again how to interview for a job now that they have the Summer JAM experience, and engage again in interviewing and other job-related activities.
	Partner/Staff: Employers NEED to invest in Erie and the youth of Erie to make an impact on our community.
	Partner/Staff: Employers need clarity on dealing with issues that arise and calling in with difficulties. If the counselors/coordinator are not aware of issues until the end, then they cannot be addressed.
	Student: Will not be in again, too mentally, physically and emotionally draining
	Student: Communication with my JAM worker was somewhat difficult as far as obtaining our checks

Value Stream Steps	Identified issues related to these steps
Recruitment/	Employer: I think planning stages with employer should start early.
Outreach for Youth	
and Employers	Employer: By trying to keep each and every student that does not have a job would recommend to get involved in the program.
	Employer: Having teachers/coaches in the schools able to speak to the program; encourage students to sign up.
	Employer: Take advantage of coaches and teachers to assist with recruitment and placement of students in the program.
	Employer: I believe there should be a stronger vetting process for both students and employers.
	Employer: Start process earlier.
	Employer: Start process early to know youth home and mental background.
	Employer: Start the process earlier with their counselors, advisors etc.
	Employer: Reach out to more schools in poorer communities and rural areas as well.
	Partner/Staff: The Summer JAM program needs more lead time. Having worked in the program, it needs to begin in February at the latest so that information can be distributed and adequate time for questions and incidentals from employers i.e. obtaining clearances, insurance policies, paperwork, etc.

	Partner/Staff: Increase the number of employers in areas outside the city of Erie Increase the number of students in areas outside the city of Erie. Increase the areas/sectors of businesses participating in the program.
	Students: There needs to be more companies.
	Students: Lack of expanding the program.
	Students: There needs to be someone personally going to each business.
	Students: More jobs.
	Students: start the program earlier
	Students: More worksites.
	Students: Talk to local businesses about the program and explain to them that you will give them workers, but you will pay them.
Orientation/ Paperwork	Employer: Orientation implemented and proper introduction of youth/managers/owner
Completed	Employer: Drug testing with 18 years old at least.
	Partner/Staff: We need to be more streamlined with our paperwork process at all levels (county, GECAC, employers, students).
	Partner/Staff: I believe use of PowerPoint presentations at the Open House and orientation may help.
	Students: Some improvement to the Summer JAM program would be to slow down and go about filling all the new workers info more clear.
	Students: They can improve on better interviews.

	Students: Talk to us better, with more respect and like we aren't street kids without manners.
	Students: Also, not rush through orientation.
Work Readiness Training	Employer: Maybe best to have an on the job training day to make sure participants know what they are getting into.
	Employer: More one on one with job coach to explain expectations.
	Employer: More training time with youth.
	Employer: Clarify the attendance policy upfront. Let them know it is real life work.
	Employer: Clearer definitions from GO College Program. Our students were gone for large stretches of time this year, so it was not as beneficial as other years.
	Employer: Provide basic skills in CETL-word, excel, outlook for the students. Employer: More human resource training, condense student week long training. Employer: Employer training/idea share among employers. Employer: More structured weekly training for youth. Employer: Longer youth training.
	Employer: Resume/interview training.
	Employer: Have crisis training for situations, week-long training should be condensed.
	Employer: Have supervisors in-depth training prior to students arriving. Training on time sheets & put an example at the top of it. Can there be incentives for any supervisors & coordinators. Diverse education for employers.

	Employers: Cell phones were an issue. Train how to fill out time sheets. High school students being prepared in school like a prerequisite class for the program. Resume writing class.
	Partner/Staff: Continue to increase the job training and soft skills aspect of the program.
	Partner/Staff: Soft skills should be addressed more clearly at the orientation. If the youth is in the program for a second year, their orientation should be different, not the same. Maybe focus more on developing a resume, job searching skills, etc
	Partner/Staff: Soft skills week was a little chaotic. Needs to be better organized.
	Students: Build resumes during orientation for returning students
Youth and Employers Matching	Employer: All three students would have liked to have been given a list of participating agencies when filling out paperwork regarding where they would be placed for summer work.
	Employer: Meeting before youth start with Jam supervisor and employer supervisor.
	Employer: Register students earlier so employers can get to know them more and align the work with their individual skills/interests.
	Employer: Youth should be matched with employers or positions more consistent with their career goals.
	Employer: It would be good if students are placed in positions that closely relates to their studies or what they plan on doing/studying.
	Employer: Employers should conduct individual evaluations on youth and sit down with them for review.
	Employer: There were issues with placing a student/employee at the start of the program.

	Employer: I think we need to convey job type and expectations better. Employer: Potentially have a day before they are assigned to see if they like where they are placed.
	Employer: It would be very good if the program understands the youth's career goals and what they intend to study in college and match them with companies/opportunities closely related.
	Employer: Match students that are not in an educational setting with the work that will be completed. Employer: Identify students sooner so that work can be tailored to the student.
	Partner/Staff: Maybe the youth should meet the employer at the work site so the employee knows what to expect the first few days. Also, there should be clear guidelines as to what should be accomplished at this meeting.
	Students: I feel my employer should meet me before I stated working. Students: People need to show up at the companies in person Students: Lack of placing people in the jobs that fits the person.
	Students: Making sure each business understands what we are there for. Students: give us an option of where we want to work
Youth Work with Employers	Employer: The only issue we have is absenteeism
	Employer: If the students have attendance issues, reporting in via a phone message is required.
	Employer: Need respect of authority
	Employer: Training time for us is an issue

Employer: I was sent a youth worker last week with 1 day notice. Because we were only assigned 2 students to start with I have found other volunteers/workers to complete jobs that had been planned for Summer Jam. Now I am trying to find things for him to do. We need more notification time. Also, this student has medical issues that we should have been informed of before he started. He has a seizure condition that we were not aware of and could have put him at risk. Employer: I would only wish for a early start time. Employer: Pay the kids once a week! Employer: Pay the kids once a week. Employer: Higher pay. Employer: Increase their pay rate for the youth. Employer: We really need the students to get clearances and a physical to work with and around day camp. Can Summer Jam help with the cost? Employer: We did have to terminate one Summer Jam youth this year due to poor behavior. Employer: We had three separate JAMs at the GU RWC, so their attitudes towards their work varied. One participant was exceptional, while others struggled at the beginning of the summer, but met goals by the end of the summer. Employer: We hosted 3 Summer JAMs students. One participant was particularly exceptional and had better professionalism and work habits than the other two. However, this survey reflects the overall experience with them. The scores that are "Fair" are more of a reflection on the Summer JAM students/participants. Employer: Overall this year we certainly faced struggles with our assigned staff (Summer JAM members). For whatever reason a few of the kids just showed no effort in what they did and how they went about their job. We had major issues with folks showing up on time, wanting to leave early, taking many days off.

We had to terminate 3 of the individuals. Moving forward it would be my recommendation to let the kids know that if they intend to go on a vacation to not sign up for the program.
Employer: Student missed a lot of days but called in to tell someone.
Employer: Youth needs a lot of supervision.
Employer: In the future, supervisors schedule should be taken into account, prior to being awarded a Summer Jam.
Employer: Students need more supervision than ever don't always have the time for that.
Employer: Students need to learn how to focus on directions. Need to learn about initiative.
Employer: Allowed permanent employees to have more time to perform duties, strengthened the youth with the rigors of daily physical work and 40 hour work week.
Employer: Longer working times.
Employer: More hours and days please!
Employer: Allowing the youth more hours to work.
Employer: Free bus passes for the students.
Employer: Free bus passes for summer.
Employer: Time sheets are not properly filled in correctly or honestly.
Students: I wish the pay was better.
Students: Pay better.
Students: Improve pay.
Students: Better pay.
Students: The pay could improve- even \$.50-1.00
Students: Increase wages for returning workers

	Students: Improve pay. Make the returners do something different.		
	Students: More hours.		
	Students: Let it be longer.		
	Students: Hours should extend for those who have been in the program longer.		
Students: Care for employees (respect).			
	Students: The companies need to take us seriously.		
	Youth: Lack of care for employees.		
	Students: Have direct deposit as an option		
Closing & Evaluation	Employer: Closure at end of program for youth		
	Partner/Staff: A wrap up meeting with the youth to evaluate their work. This could be done by the employer or the youth peer counselor.		

Communication:

Employer: Better communication between program and our business.

Employers: More visits from JAM staff/communication.

Employer: More communication in the beginning.

Employer: Better communication with the students. Expectations need to be met.

Employer: Better communication on the front end.

Youth: Sometimes they don't call you.

Youth: Needs to improve more in communication.

Youth: I believe the communication needs to improve.

Youth: Lack of communication.

Youth: Communication! Huge issue. Huge!

Youth: Improve communication.

Youth: Better Communication with the work place

Youth: Communicate better Youth: Better communication. Youth: Improve communication.

Other comments:

Partner/Staff: I also believe that there should be some type of benefit for youth who have successfully completed the program in previous years such as increased wages, extra hours, or a promotion to a better position. Youth: Lack of organization.

Youth: Get youth involved in implementing summer JAM.

Value Stream Steps	Identified issues related to these steps
Recruitment/Outreach	Employer: I would like to see this program offer a high pay rate for these
for Youth and	students and week out the ones that are not serious about having a
Employers	professional experience
	Employer: Need communication prior to start of the program. Otherwise, our interaction with the coordinator is helpful
	Employer: Previous years, the JAM students had a connection and time with the Peer Counselor. The students we have is not getting the mentoring/counseling that I expected. And we do not have that connection for any troubleshooting we might have to do. Happily, problem free so far.
Orientation/Paperwork Completed	Employer: Less paperwork
Work Readiness	
Training	
Youth and Employers	Employer: If we could know earlier who our students are we could better
Matching	align the work assignments with their backgrounds/interests
Youth Work with Employers	Employer: Thus far, the only concern we have encountered are horseplay from time to time; primarily when they think no one is around. In addition, we've had some concerns with consistency, quality of work and follow through. If they do not finish something in one day, they do not take initiative to pick up where they left off or check in. Those things are easy to resolve with gentle reminders.
Closing	

Appendix E: 2018 Summer JAM Reasons for Recommending Program and Suggestions for Improvement: Youth, Employers, Staff and Partners

Summer JAM 2018 – Youth Reasons for Recommending Program

- Because it is a nice, easy program and fun.
- It's an easy way to get experience.
- It's a good program for youth looking for their first job.
- It helps youth get ready for the work field.
- It makes it easier to find a first job.
- Because it's good for a first job.
- Gets you prepared for a job.
- Because it gives you good experience.
- It's easier to get a job and money for teens.
- Gives you a chance to work on your skills for the future.
- It helps you understand about regular jobs.
- It's a great program that gets us jobs we wouldn't be able to get otherwise.
- Because it provides good job experience.
- It's a great program for youth.
- It's a good program.
- Unclear about the tasks to be given.
- It is an easy way to get a job.
- Because you are guaranteed a job.
- Because it is a great way of obtaining and learning life skills such as time management.
- Good opportunity to gain experience.
- It's a good program and has great opportunities.
- Helps prepare you for a job.
- To learn and get employed.
- It's a great opportunity.
- Because summer JAM provides you with the opportunity to work but also provides you with skills.
- Good program for experience.
- It's a good program.
- It's a great way to learn about the job that you want.
- Because it pays better than minimum wage.

- It's a great opportunity for both employee and employer
- Good program for the youth, to get them thinking about a career and entering the work force.
- Making a difference in even one youth's life is so very important.
- It is a good program to help young people look at different careers and get a better skill set for working and keeping a job.
- The student was able to assist us with projects that we just did not have the time to get to
- Great program
- Giving the kids some positive work experience
- Absolutely! It has the potential to provide an invaluable experience to the youth of Erie County in the areas of career exploration, workforce and professional development and financial literacy.
- It serves an important need in this community for our youth and employers.
- Possible employment after The JAM program
- It helps the youth with money and learning skills
- good learning experience for students
- I frequently do recommend the program to others

Summer JAM 2018 – Staff and Partners' Reasons for Recommending Program

- The opportunity for youth to obtain job experience
- Giving the youth hope to a better future
- Employment experience and the mentoring that goes on between youth and adults.

Summer JAM 2018 - Youth Suggestions for Improvement

- Have a better orientation and make placements faster.
- Better organization
- Wider selection of work.
- Punctuality
- Turn time sheets in at the end of the week instead of the beginning.
- More organized.
- Have one universal time sheet.
- More money.
- Make the minimum wage a little higher.
- Focusing more in the important things.
- Get promoted based on engagement.
- Paychecks come in faster.
- The employees at GECAC really should be more on top of things.
- Pay bi-weekly
- More money.
- Extend program.
- Interaction with guest speakers.
- The week workshop in the beginning is very long and unnecessary.
- Raise the pay.
- More active in post-high school job placement.

- Last collection of hours should be after last week of work
- Put someone in charge that knows what they are doing.
- Better training on the front end of the program
- Communication
- Better training before placement
- Preparing for the program a little earlier than currently
- My student need more soft training skills.
- I will be submitting a document from our GECAC improvement workshop later this week that will have this information.
- Communication would be our only complaint, but that got better as the program went forward and David was great to work with.
- The steps being taken now will greatly improve our experience
- Matching the youth with work along with their line of expressed interest. --Check-in from summer jam rep with youth to see how they are doing
- More year-round support, funding from the city
- Provide a lot of notice about any future meetings.
- An interview process for the employer to see all applicants and select the most qualified. Student's employee would gain the understanding of how people are selected for jobs in the real world.
- More job coaches and more direction
- Employer more willing to teach these kids, not free labor.
- The Process Improvement Day was excellent; clear, concise communication
- Improved coordination/communication between the interested youth, the potential employers and the supervisor of the Summer Jam program.
- Increase the hours so the students can stay longer into the summer.
- Continue into the entire year.
- Parent-student day at job site, a little more presence from Summer Jam hierarchy in job site
- Make sure you line the student up with a job experience that fits the student
- Identify students earlier so that job assignments can be matched to their skills and interests.
- Finding youth that are able to stay on after program ends. After we put in effort to train them and they know what they are doing it would be great if we knew they could work after program ends. Sports interfere a lot with being able to work.
- Communication

Summer JAM 2018 – Staff and Partners Suggestions for Improvement

• Orientation for youth could be available motives if it was started early and attendance to all sessions becomes a requirement for involvement in the program. Employers need to understand that this is more than a job to help poor kids. It's an employment training experience. And the youth need to be coached with that attitude.

Appendix F: 2018 Summer JAM Orientation Schedule



ORIENTATION

YOUTH AGES 16-21



All interested students must attend orientation at their designated location:

April 24, 2018	5-7 pm	Girard High School Library 1135 Lake Street
April 25, 2018	5-7 pm	Union City High School Lecture Room 105 Concord Street
May 1, 2018	5-7 pm	Martin L. King Center 312 Chestnut Street
May 2, 2018	1-3 pm	GECAC 18 West 9 th Street
May 3, 2018	5-7 pm	Booker T. Washington Center 1720 Holland Street
May 8, 2018	5-7pm	McDowell High School Library 3580 West 38 th Street
May 9, 2018	5-7 pm	Northwestern High School 100 Harthan Way

YOUTH & PARENTS

Please bring completed:

- Proof of TANF Eligibility—If applicable (SNAP benefits form or free/reduced lunch verification)
- Working Papers Application (if under age 18)
- Two (2) forms of identification (valid driver's license, birth certificate, valid school ID or social security card)

IMPORTANT: Youth under the age of 18 must have a parent or legal guardian in attendance.





A Collaborative Effort of Community Partners

Erie's Public Schools does not endorse nor sponsor this activity or program.